

## BRAND BOK

Recommendations and stylistic rules

## TABLE OF CONTENTS

MARKET	05	Free field	30	Broadsheet	53
TARGET AUDIENCE	07	Logo on colored background	31	Unfilled form	54
BRAND PLATFORM	11	Black and white version	32	Envelope	55
Insight	12	Minimal size	33	Day planner	57
Essence of product	13	Inappropriate use	34	Notebook	59
Brand purpose & mission	14	COLOR	35	Folder	62
Brand benefits	15	TYPOGRAPHY	37	Poster	63
Brand character	16	GRAPHICS	40	Presentation	68
COMMUNICATION STRATEGY	17	Pattern	41	Email	71
Brand name evaluation criteria	18	Stickers	42	Website	72
Letit	19	Illustrations	43	Icons for smartphones	75
Positioning elements	20	QR code	46	Facebook	76
Tone of voice	21	Work with pictures and graphics	47	How we communicate in social	79
Tone of voice: Informal	22	CARRIERS	48	networks	80
Key message	23	Business card	49	How we communicate in social	
LOGOTYPE	25	Leaflet business card	50	networks: Facebook	81
Versions	27	Flyer	51	How we communicate in social	
Drawing	29	Leaflet	52	networks: Telegram	82
				Instagram layout	

## TABLE OF CONTENTS

AR-mask	83
Shopping bag	86
Shirt	87
Hoodie/sweatshirt	90
Pins	91
Cap	92
Face mask	93
Oculus	96
Mug	98
Pen	100
Badge	101
Stand	102

#### Why does one need a brand book?

#### This is a complete set of elements that make the image of the product:

#### -operational market

- -its target audience
- -mission and positioning
- communication strategy for interaction with the target audience
- -tone of voice communication with potential and current customers
- -corporate identity components (colors, fonts, logo, visual images for online and offline activities)

The brand book contains the best examples of using corporate identity in typographic products and merchandise. A list of limitations on the use of brand positioning elements is also presented.

Please use the rules described here when creating your visuals and make sure your affiliates comply with these rules.

## MARKET

LETIT Market

## What is the cryptocurrency market like?

These are digital assets with a total capitalization of more than \$1.7 trillion.

These are 25 large and about 200 small crypto exchanges that serve traders from all over the world every day.

JPY trading volumes exceed USD trading volumes! But Japan accounts for only 6 million traders out of a total of 228 million in the world.

Spot exchanges have a combined trading volume of more than \$1 trillion per day. And the number of altcoins that went through the registration process hit a record 5,000 items in 2021.

Interest in cryptocurrencies and blockchain is on the rise and this trend will continue for many years to come.



## TARGET AUDIENCE

#### 01 High Level traders

Pro traders whose main occupation is trading. Their main request is the visibility of indicators and the trouble-free operation of technical analysis tools. The second request is peace of mind (calculation of risks + management of entry / exit according to specified conditions)

#### 02 Middle Level traders

Traders who have mastered the basic set of tools and tactics necessary to generate income. They often combine trading with their day job. Their main request is high-precision analytical tools to increase the profitability of transactions.

## 03 Entry level traders

Newbie traders who enter crypto exchanges with great enthusiasm. Many of them wear rose-colored glasses and believe that it is possible to achieve success without deep diving. This category of users dumps after the first losses.

#### 04 Potential traders

People who are interested in investments, trading, passive income and asset diversification, but do not trade yet. They may not even fully comprehend the principles of cryptocurrencies.

#### Common belief

## Trading = Stress

Cryptocurrency trading is associated with emotional stress. Without understanding the extent of the potential risk, the trader is in an uncertain position.

Al and the neural network of the terminal provide information for balanced decision making.



#### We are traders

We are traders and have gone from beginners to professionals. That's why we created a product that will help you trade stressfree at all stages of your journey.

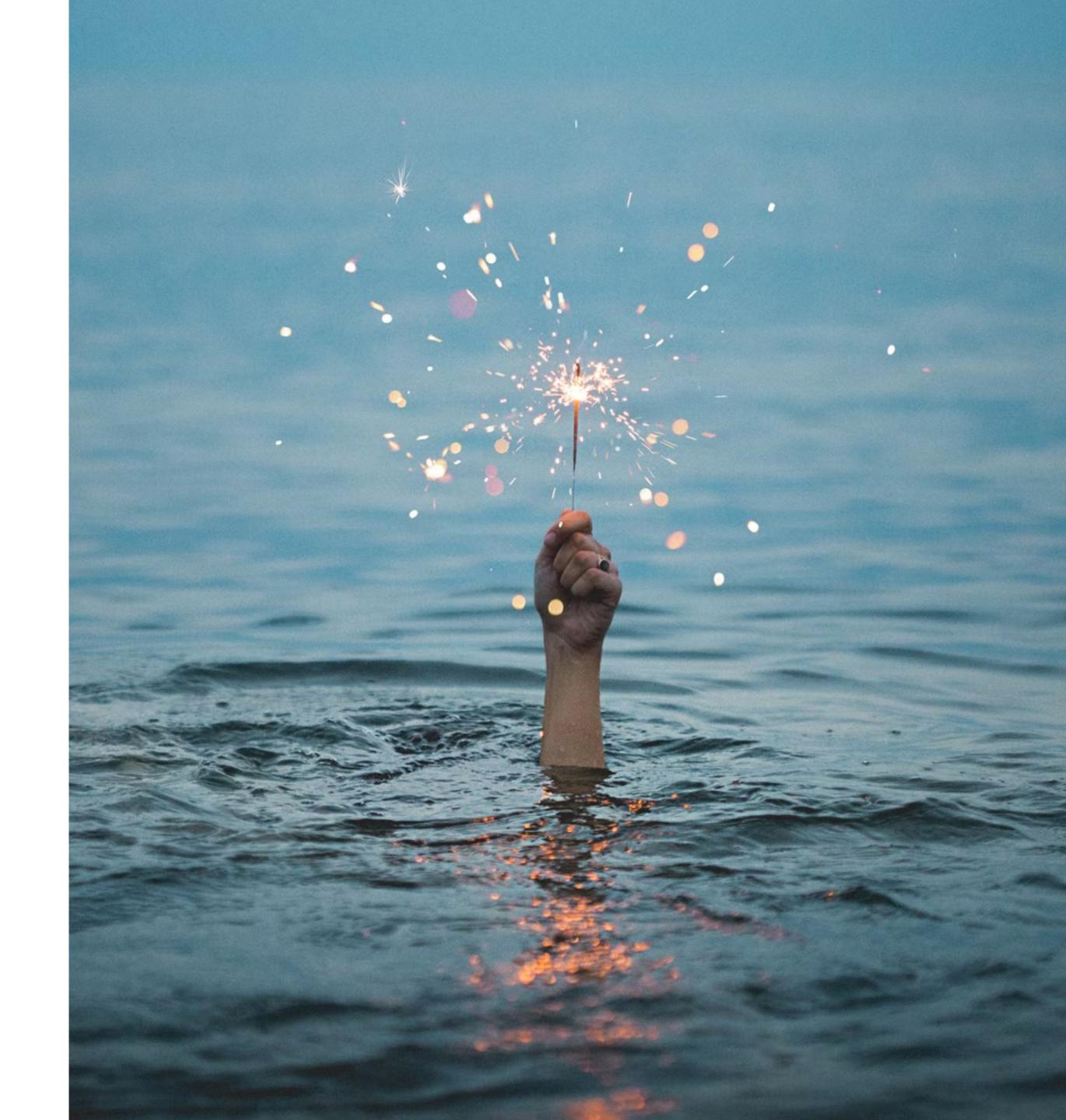
Our goal is to make trading comfortable and peaceful for our customers.

## BRAND PLATFORM

## Insight

# "Insight is the truth people usually lie about"

Traders say they like drive and thrill. But in reality, they want to reduce the level of anxiety and come out of a state of emotional stress. They want to know how to control chaos by finding patterns.



### Essence of product

# Cryptocurrency trading terminal without unnecessary nerves.

# Brand purpose & mission

The terminal is continuously improved, providing crypto traders with enhanced tools to control the trading process.

Technologies change the users' lifestyle for the better, relieving them of stress and allowing them to assess potential risks and use Al trend prediction tips.

This refers to a peaceful and profitable trade. At least we can guarantee the first.



#### Brand benefits

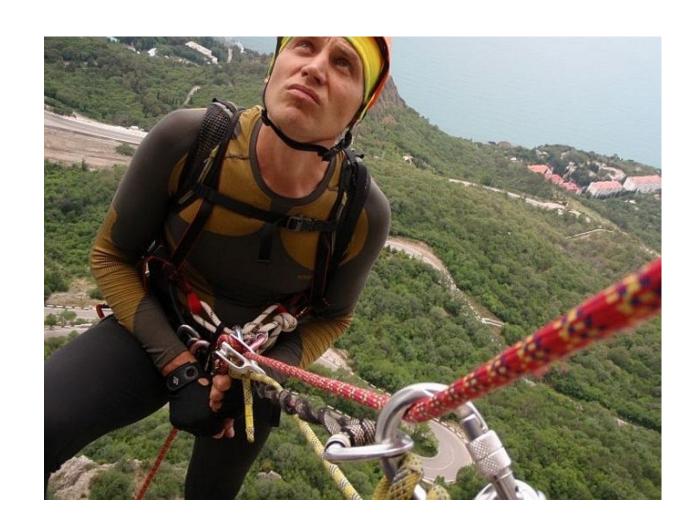
# Emotional benefits:

- Peaceful trading and confidence
- Flexibility and independence from market chaos

# Rational henefits:

- Unique functionality
- Best benefit-cost ratio
- Native interface
- Built-in indicators
- Friendly 24/7 support

#### Brand character



Reliable (Calm)



Innovative (Technological)



Simple (Clear)



Casual (Down-to-earth)

## COMMUNICATION STRATEGY

#### Brand name evaluation criteria

- Easy understanding in English and Russian
- Brief and simple writing and pronunciation
- Compliance with the brand image and the values of the target audience
- Strong name that doesn't require an additional slogan



#### Letit

These English words carry a double message. Let it be so, let it be on the one hand, and let it go on the other hand.

The advantage of such a name to the European public is that the brand name in any sentence conveys the main idea. of Letit: "Relax! Don't worry!"

On this basis, it is possible to create taglines to communicate with users online.

Let it be

Let it go

Let it happen

Let it pass

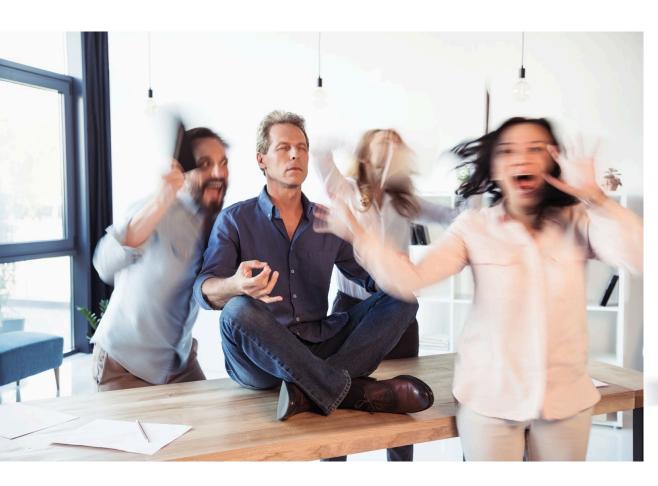
For Russian-speaking customers, the pronunciation of the English word Letit will be associated with drive, energy, lightness, flight and upward movement. The brand name, written in Latin letters, offers opportunities to create images related to movement: поLetit (it will fly), приLetit (it will fly through), поLetели (let's fly).

Combining in a single name concepts related to relaxation and flying at the same time provides a wide field for positive positioning for all TA groups.

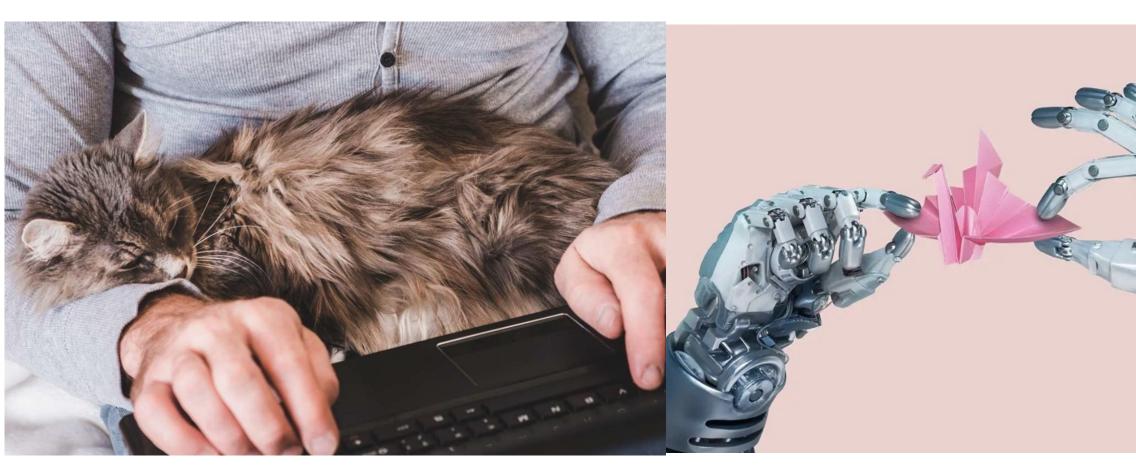
Communication strategy

#### LETIT

## Positioning elements







**Letit** – zen trading

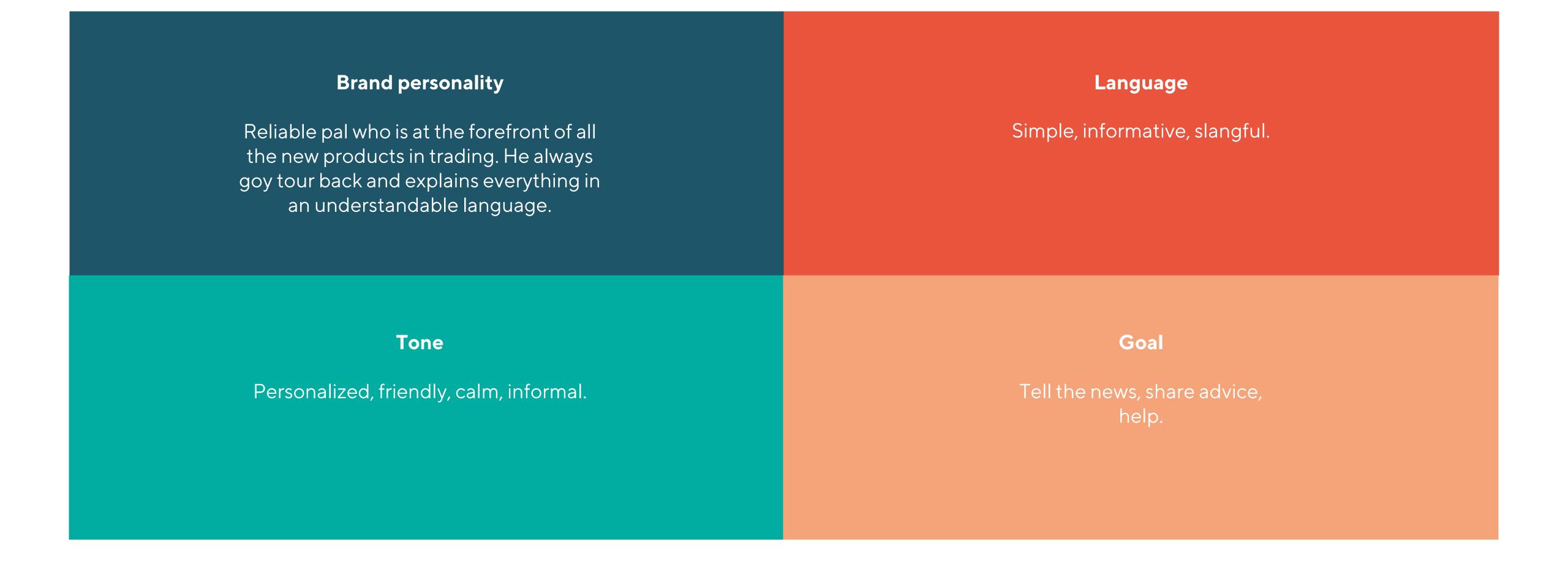
**Letit** – thought out responsibly

**Letit** – peaceful and profitable trade

**Letit** – high technology trading

#### LETIT

#### Tone of voice



**LETIT** 

Communication strategy

#### Tone of voice: Informal

#### How we speak and write:

Hey, Vlad, here's a guide to our risk assessment tool. Use it and you will sleep easier...

#### How we don't speak:

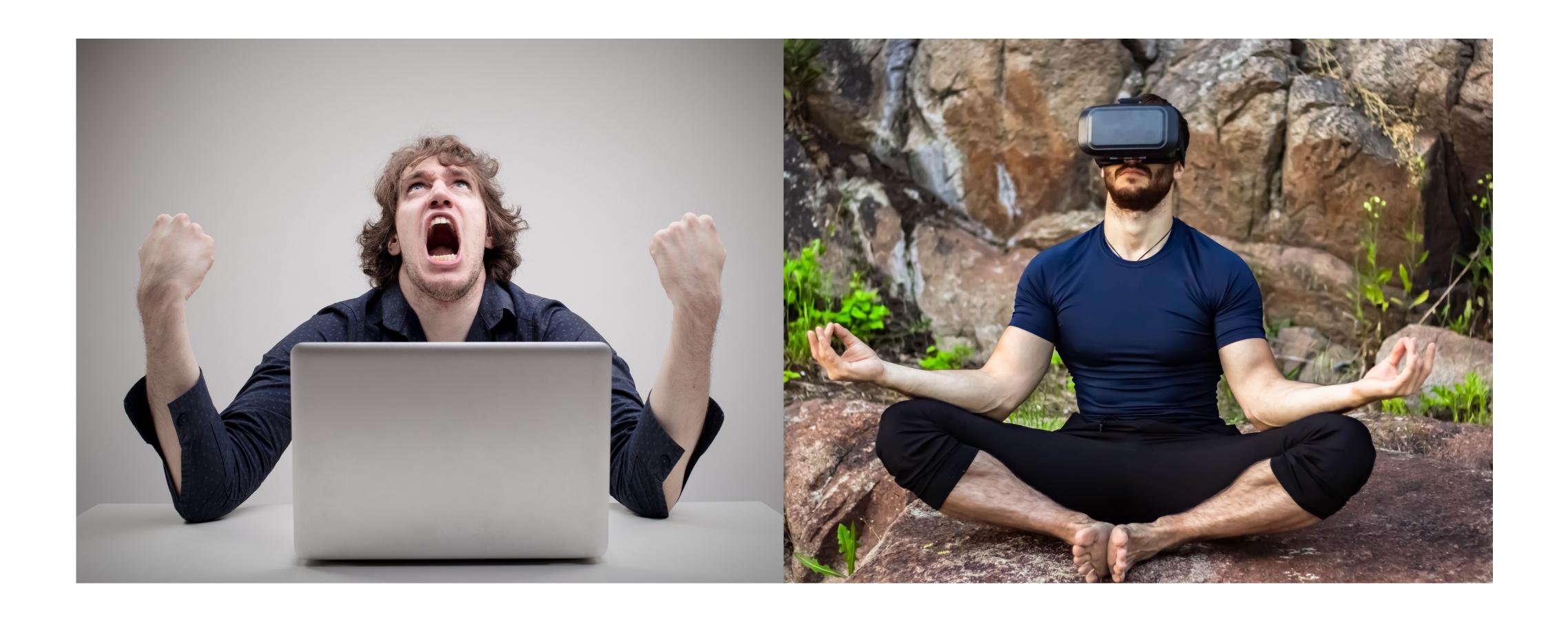
Greetings! Instructions on how to use the risk calculator are available here.

#### How we don't speak:

Personalizing the message focuses on how important the customer is to us, and the informal message helps to get closer to the client, removing the stiffness of the banks.

## Key massage

# Letit — trading without extra nerves

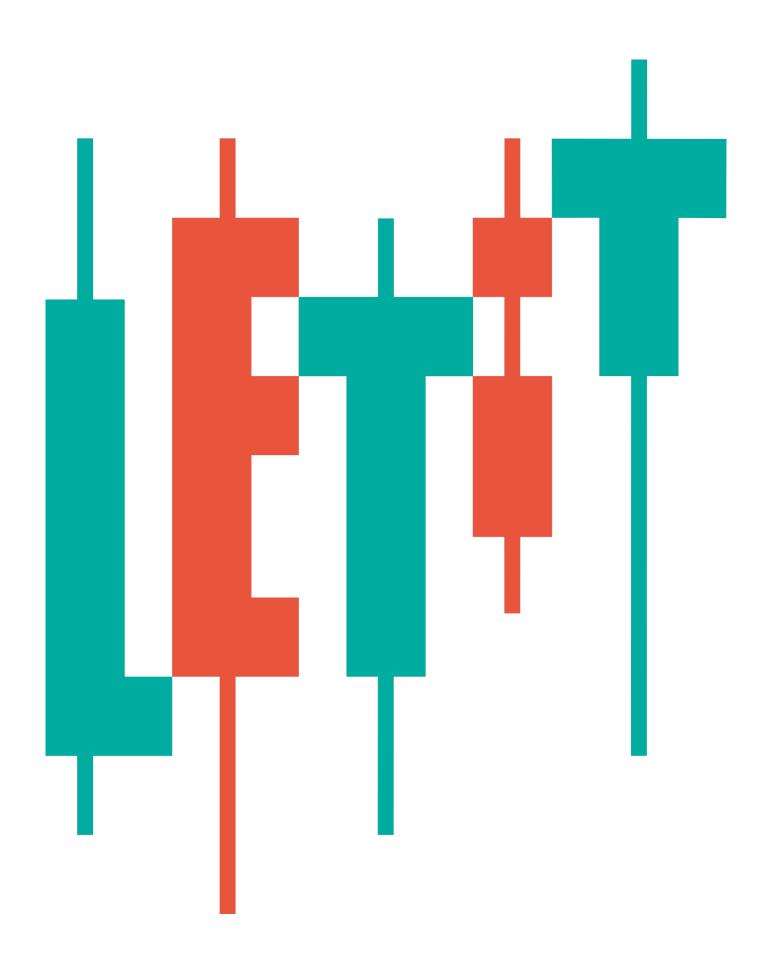


Trader Loseit Trader Letit

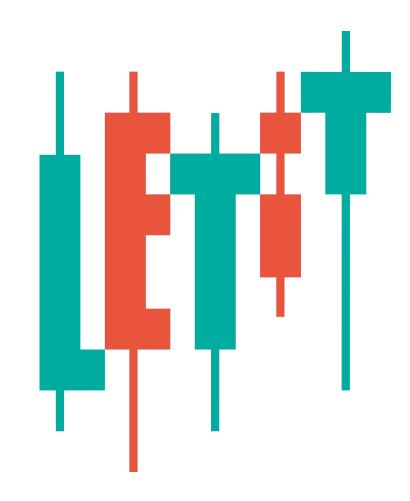
## LOGOTYPE

The logo resembles a classic candlestick chart, a technical indicator of asset price changes.

The simple shapes that make up the logo are very handy to use as part of the company's identity.



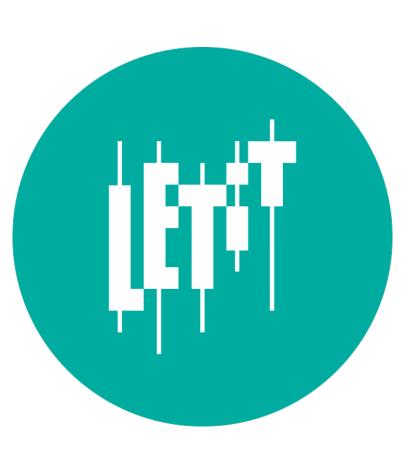
#### Versions of logotype



Main version of the logo



Main version of the logo and descriptor



Additional print media version





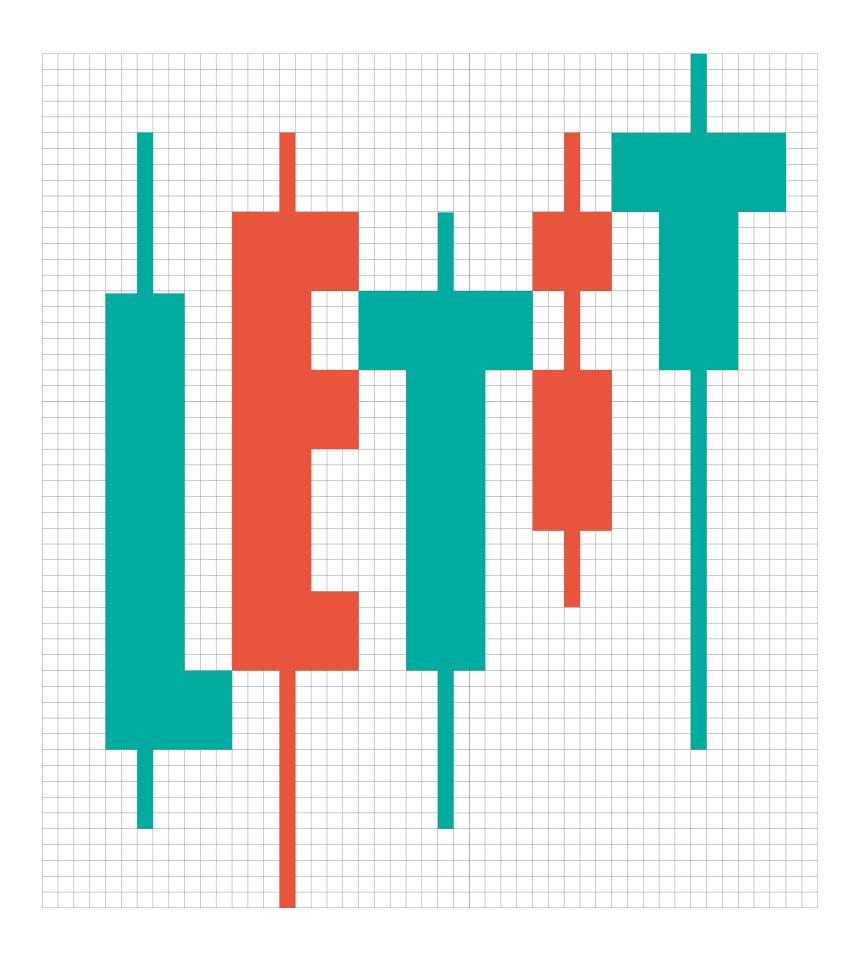


#### **Drawing logo**

The logo is based on a square grid.

The thickness of the main element is 5 squares in width, the top and bottom extensions are equal to 1 square in width.

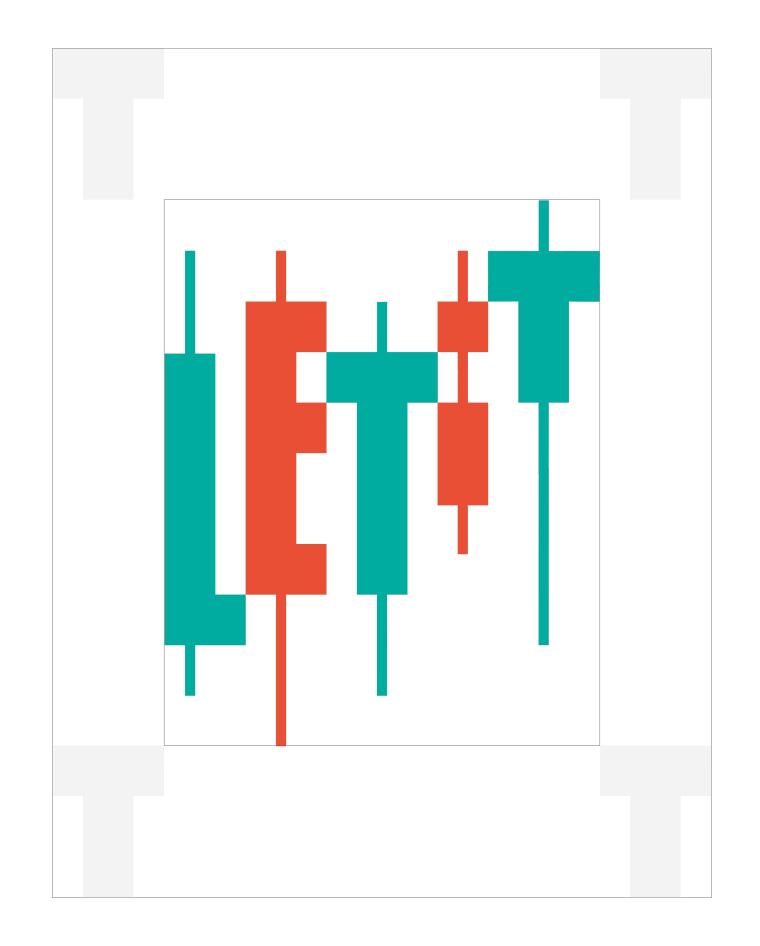
Each letter in the word stands beside the next one, creating the form of a candle with a shadow.



#### Free field

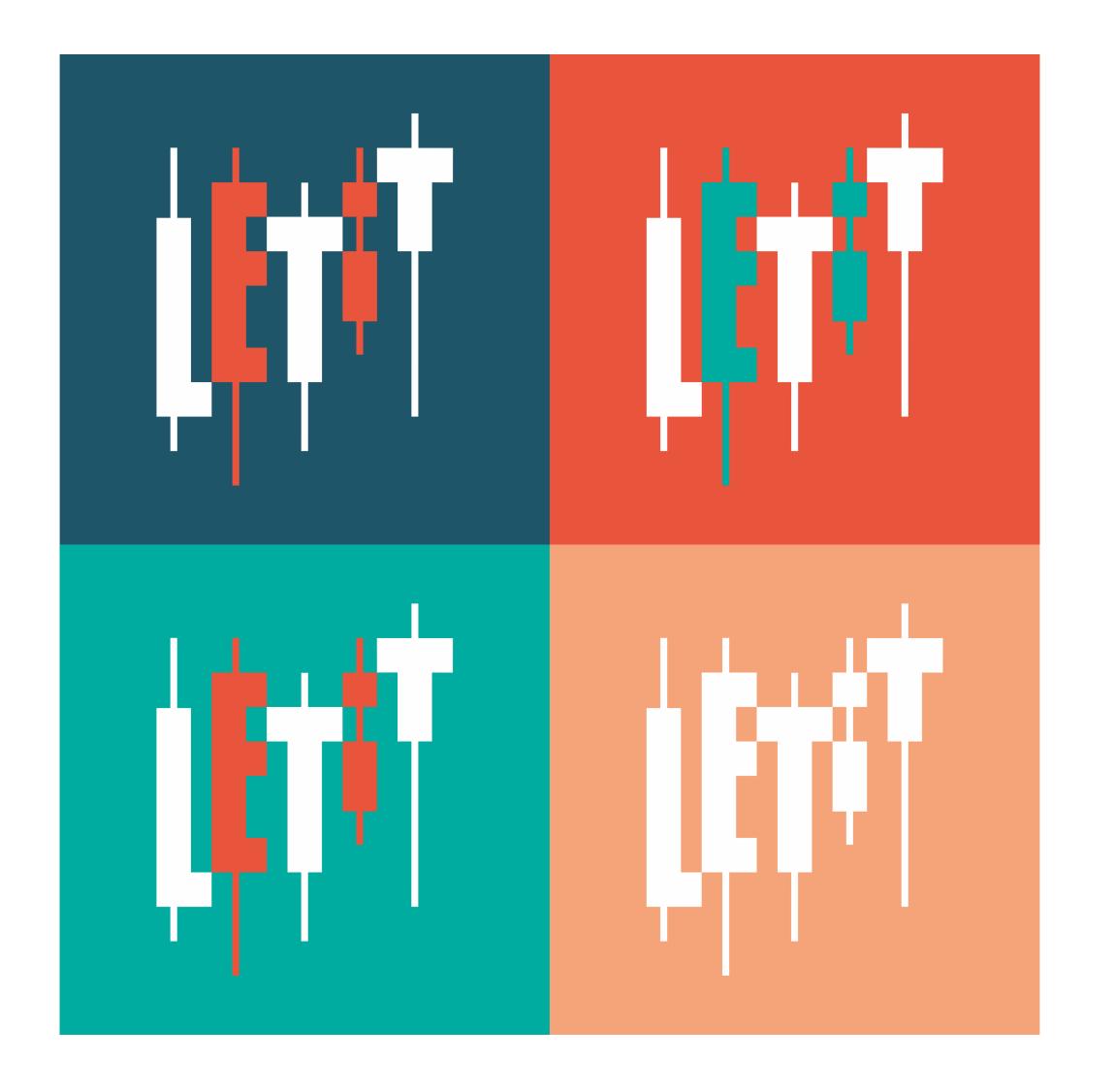
In order for the logo to be easily perceived and read, it is necessary to leave free space around it.

Extraneous elements (for example, other logos or images) should not get into the free field.



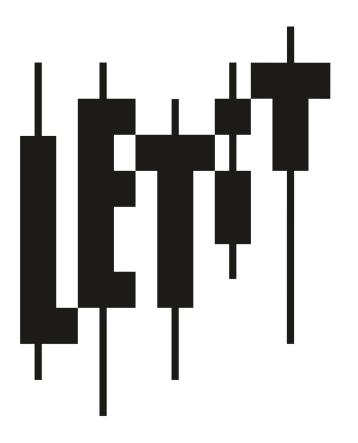
#### Logo on colored background

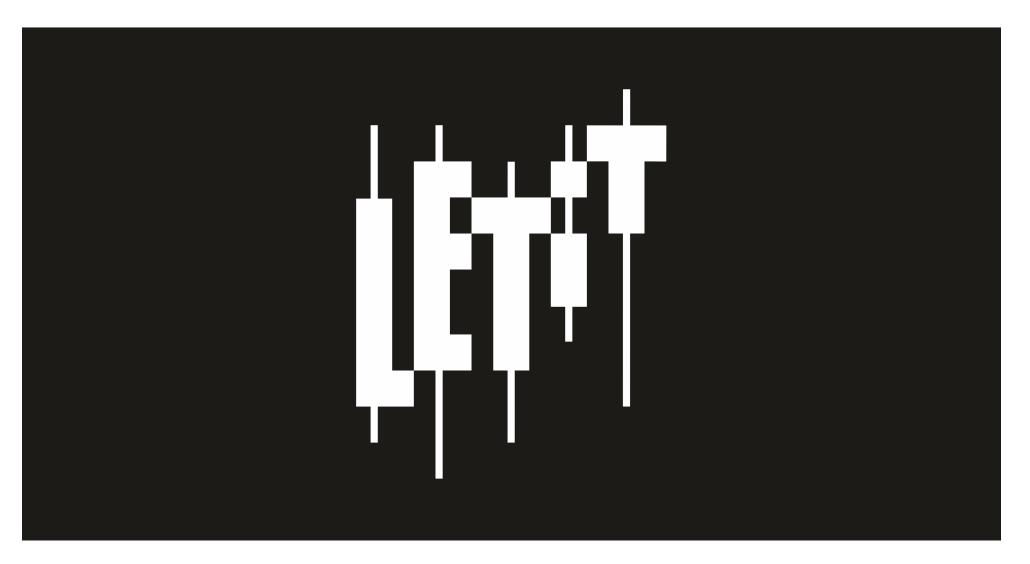
The logo can be placed against the background of any corporate colors listed in this brand book.



#### Black and white version of the logo

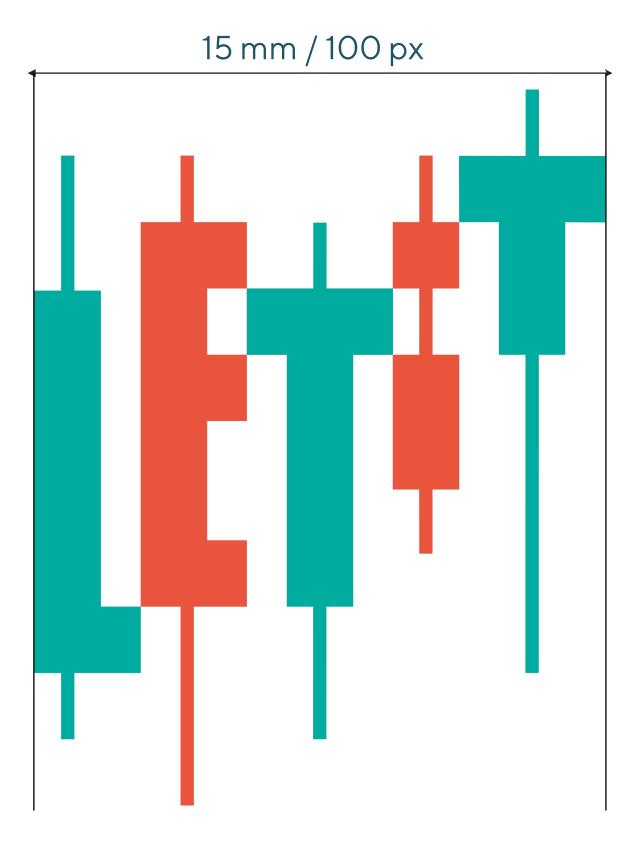
You can use the monochrome version in black and white.





#### Minimum size

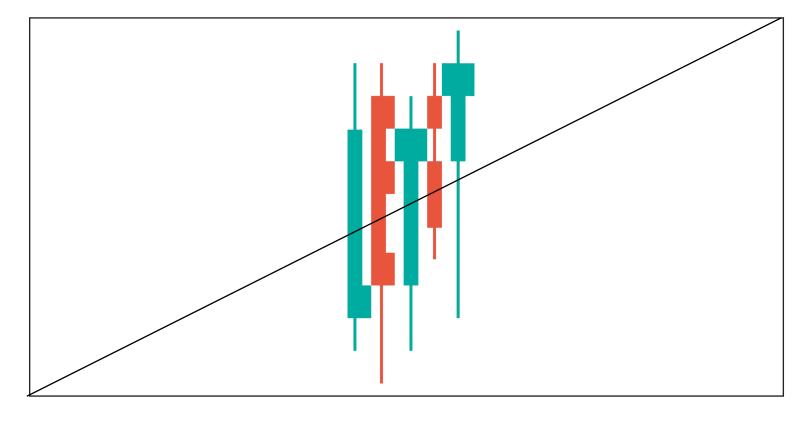
The minimum logo size is determined by the readability of the name. We do not recommend reducing the width of the logo below 100 px.



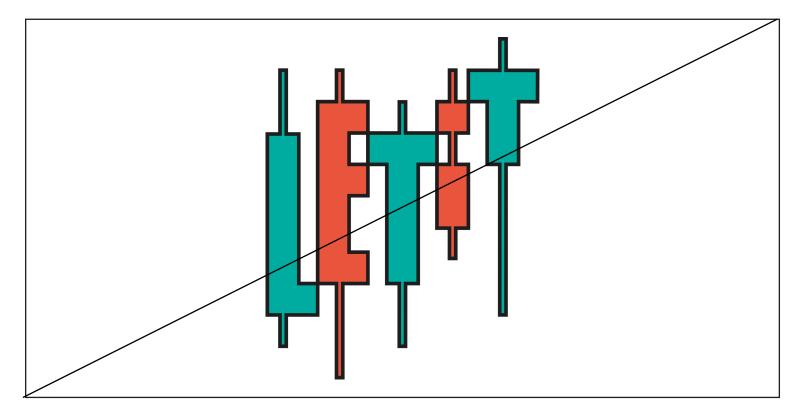
#### Inappropriate use of logo

Here are examples of inappropriate use of the logo.

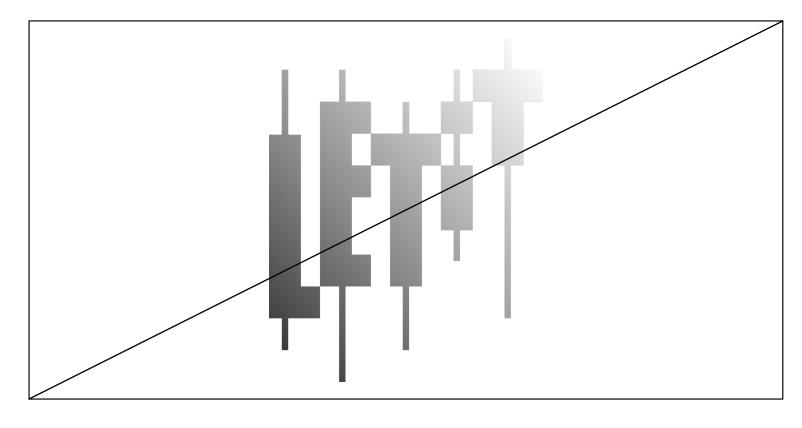
Keep in mind that any breach of the proportions and rules of use of the logo will violate the integrity of the brand's identity and communication.



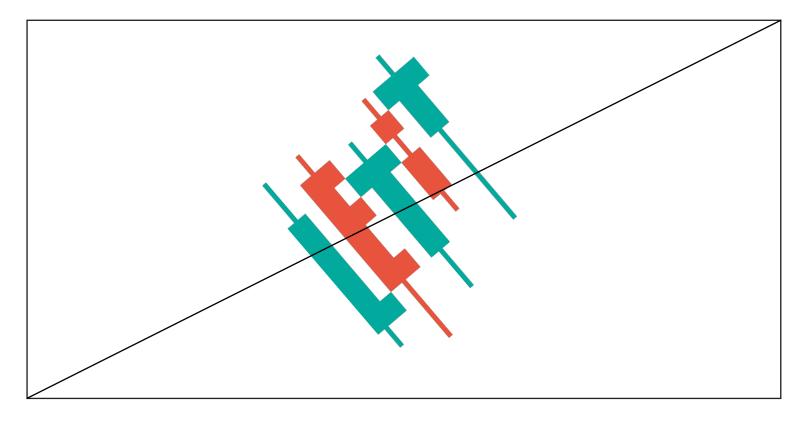
Do not change the aspect ratio of elements.



Do not use any strokes of the logo.



Do not use non-corporate colors and gradients.



Do not place the logo on any media at an angle other than a 90 degree multiple.

## COLOR

LETIT Color

#### Corporate colors

Here are the brand's color coding for print and web.

You must always use this palette to create a recognizable image of the product.

HEX RGB CMYK PANTONE	075066 7 80 102 100 70 55 0 3165 C			HEX RGB CMYK PANTONE	E84F35 232 79 53 10 90 90 0 172 C		
100%	75%	50%	25%	100%	75%	50%	
HEX RGB CMYK PANTONE	OOAA9E O 170 158 60 0 45 0 3265 C			HEX RGB CMYK PANTONE	F4A276 244 162 118 10 45 55 0 1555 C		
100%	75%	50%		100%	75%	50%	

### TYPOGRAPHY

#### **Corporate font**

The main font of the brand is Ristretto Pro. Use it in every media design to keep the product recognizable in both online and offline communication.

For headings, use Ristretto Pro Bold. For subheadings and body text use TT Norms.

### Ristretto Pro

Ristretto Pro Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@\$()

Ristretto Pro Regular ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@\$()

### TT Norms

TT Norms Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@\$()

TT Norms Regular ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@\$() LETIT

Typography

Font: Ristretto Bold

25 pt

# TERMINAL FOR EFFICIENT TRADING WITHOUT NERVES

Font: TT Norms Bold

23 pt

Letit is not just a cryptocurrency trading terminal. This is a jetpowered suit that will save you money and prevent you from running into breakdowns or falling to the bottom without a deposit.

Font: TT Norms Regular

23 pt

It will help you to stay safe where the rest get bruised.

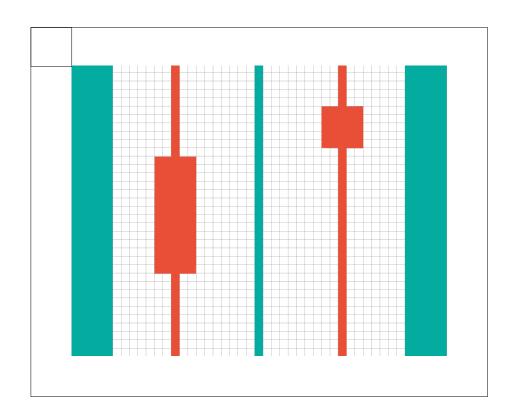
And we will try to place Letit experience somewhere between your grandma's pies and your first PlayStation ever in terms of comfort and pleasure.

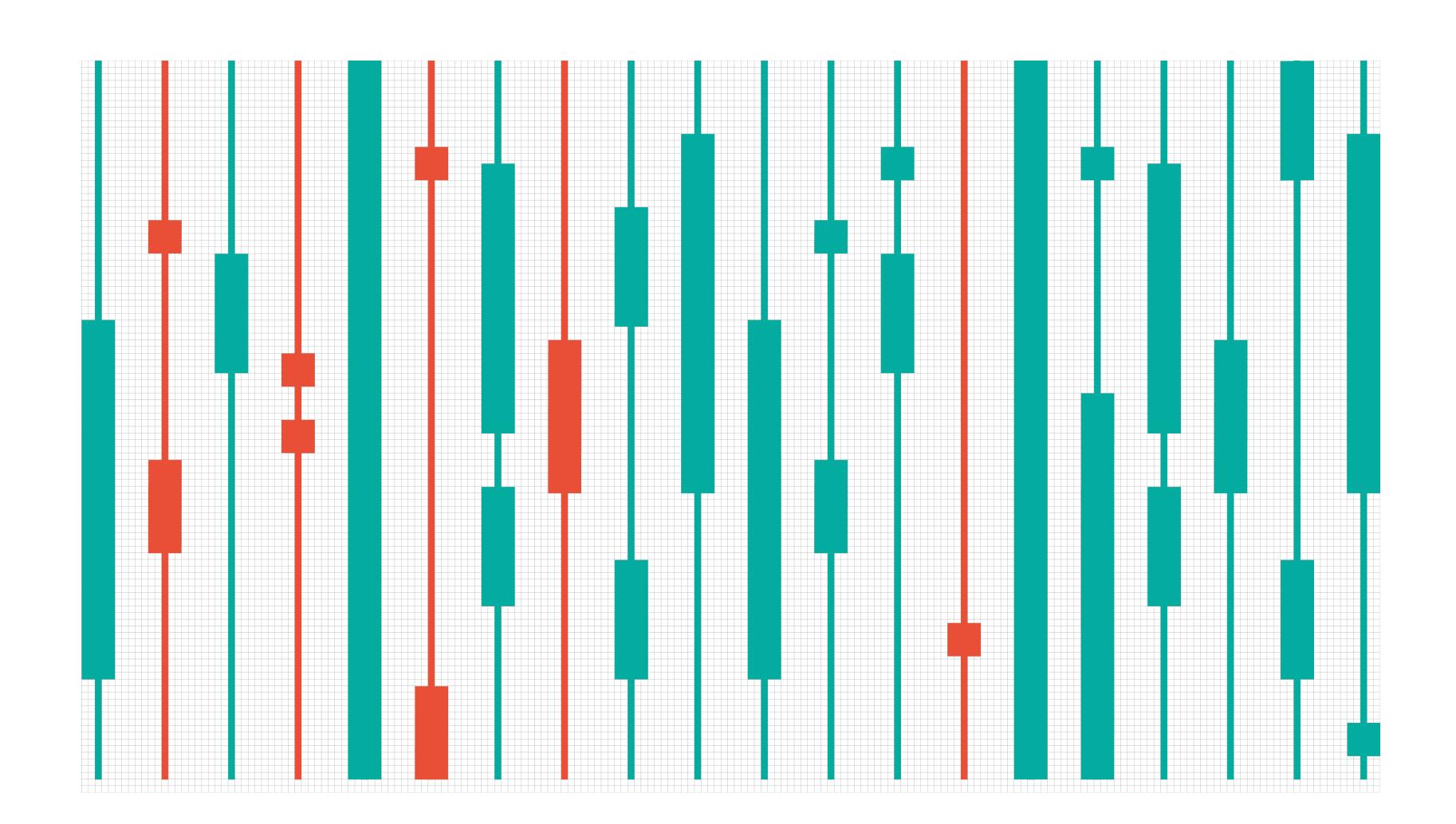
## GRAPHICS

#### **Pattern**

The pattern can be used in other corporate colors and applied to media based on need.

When using a pattern, always indent from the border of the layout. The indent should be equal to the width of a single candlestick.





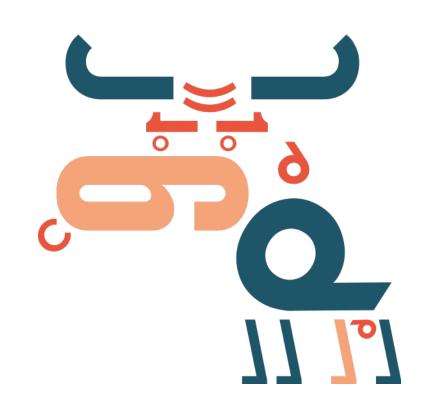
#### **Stickers**

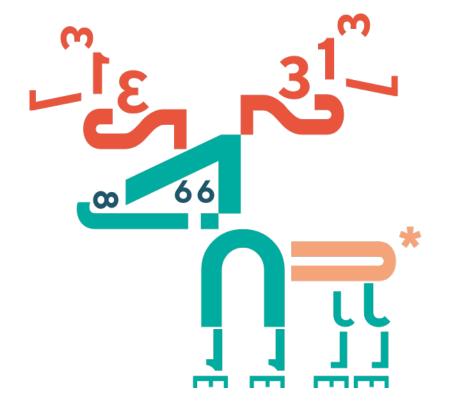
Brand stickers can be created to match the corporate font.

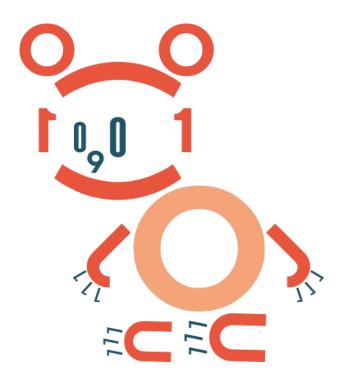


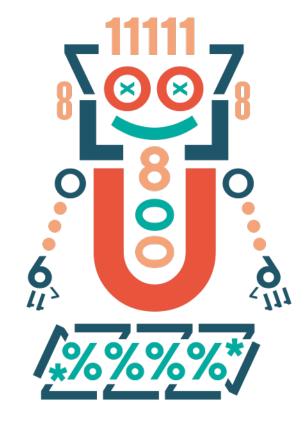
#### Illustrations

Illustrations consist of a combination of numeric characters and Ristretto Procorporate font elements.



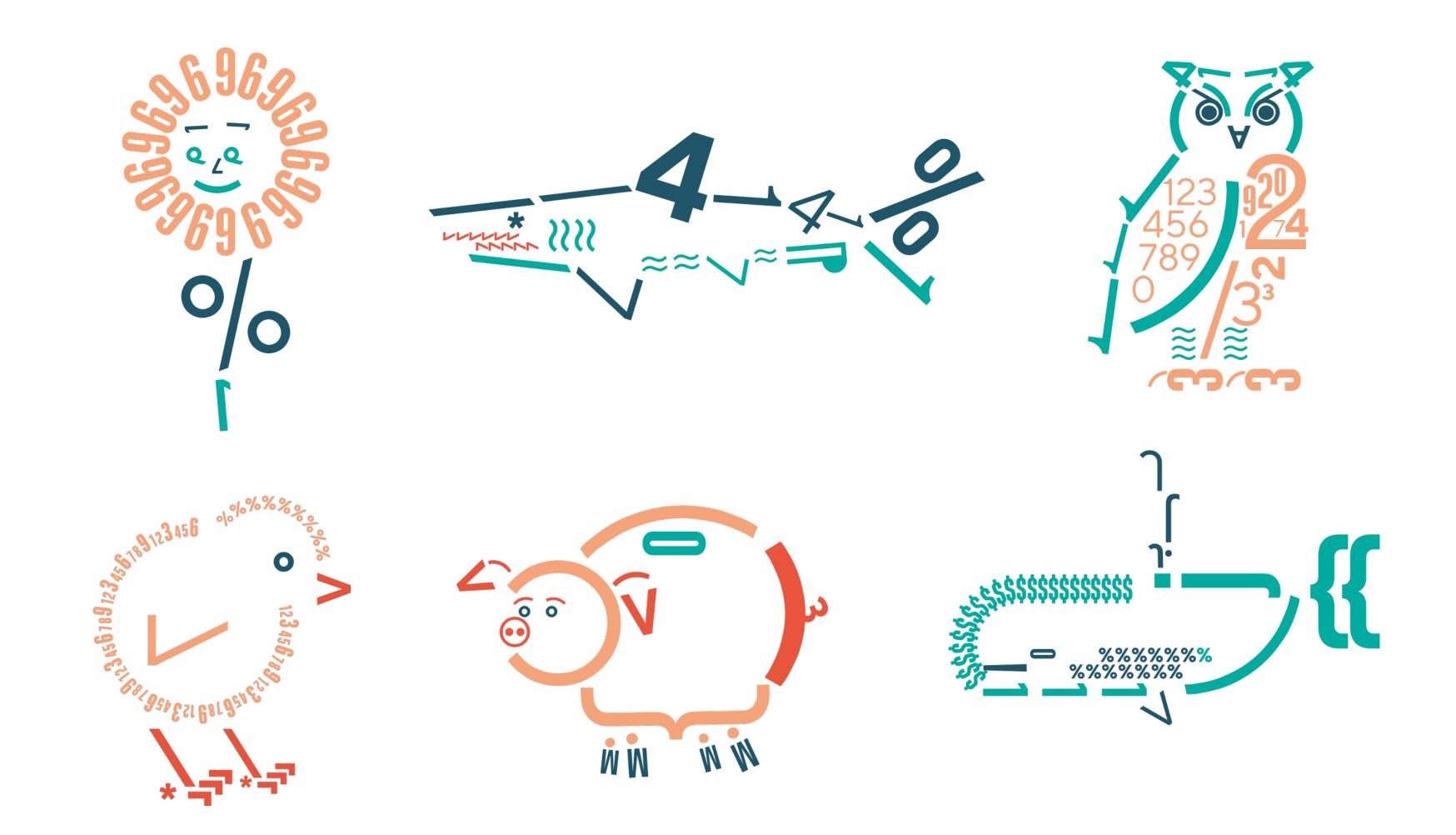








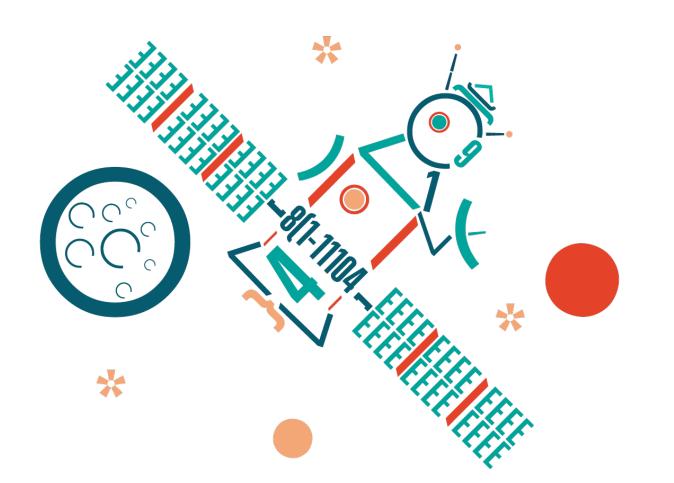


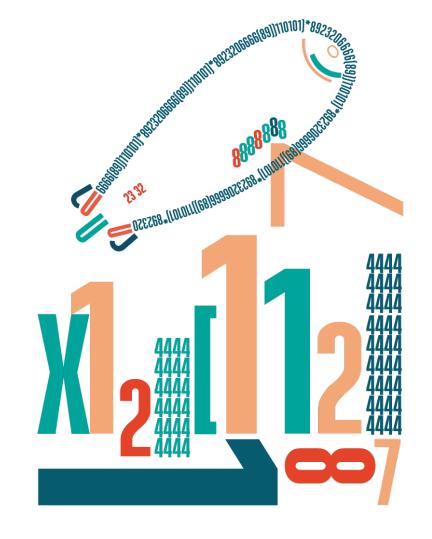


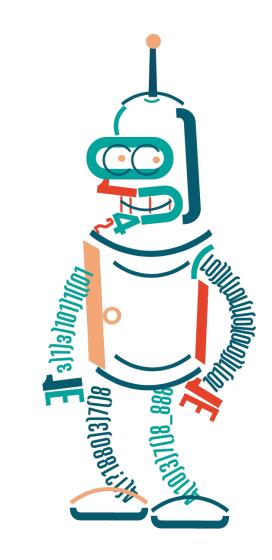




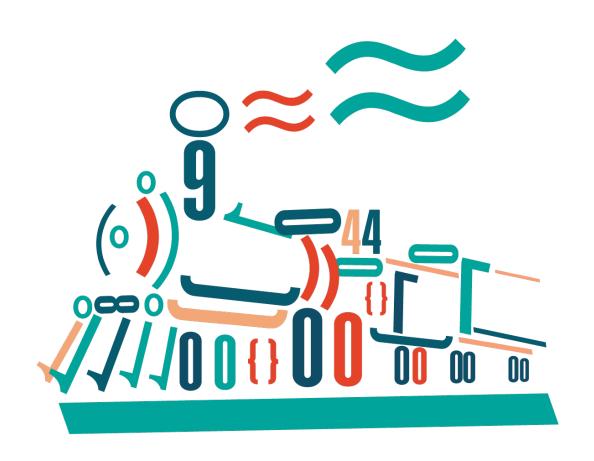


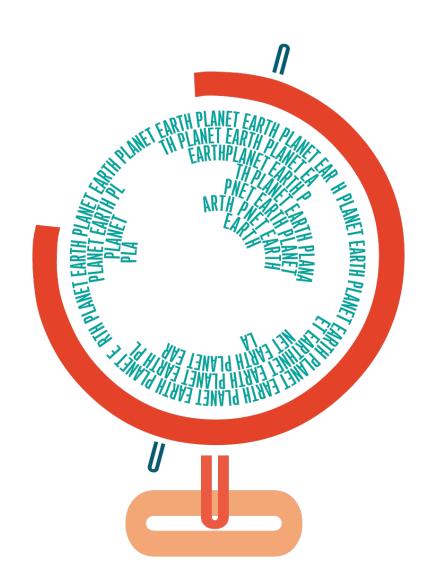


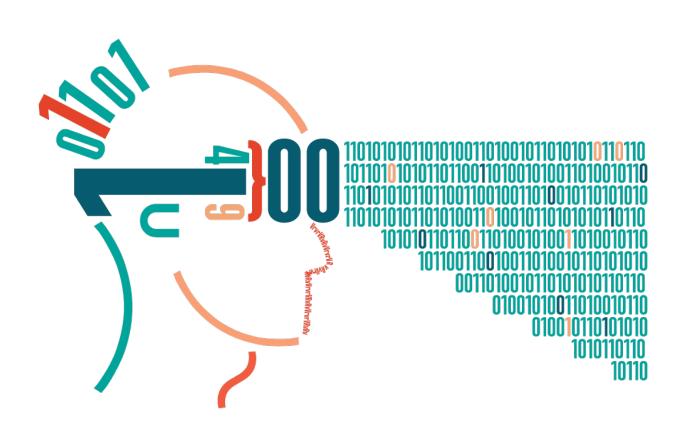




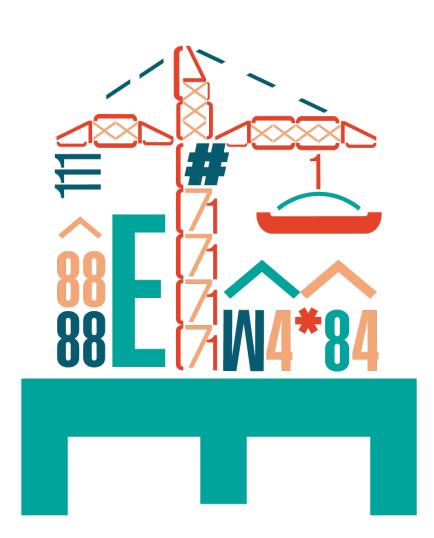




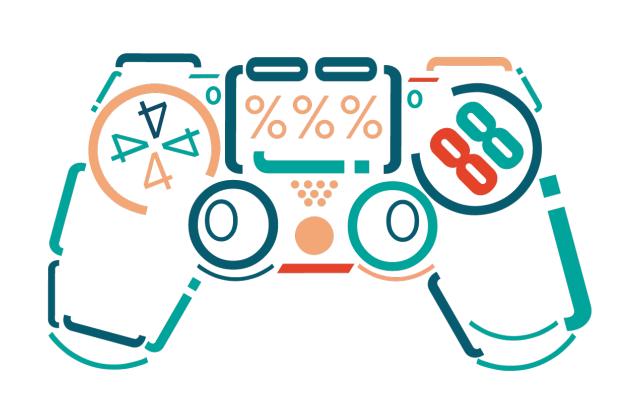


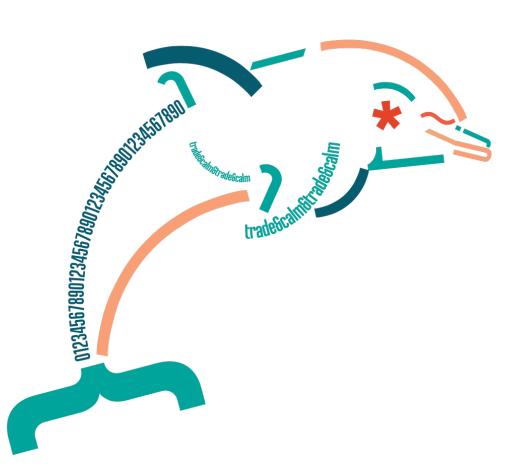










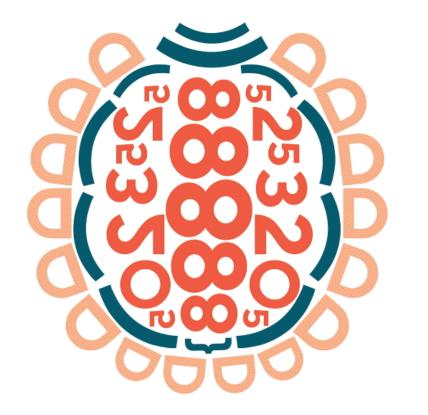


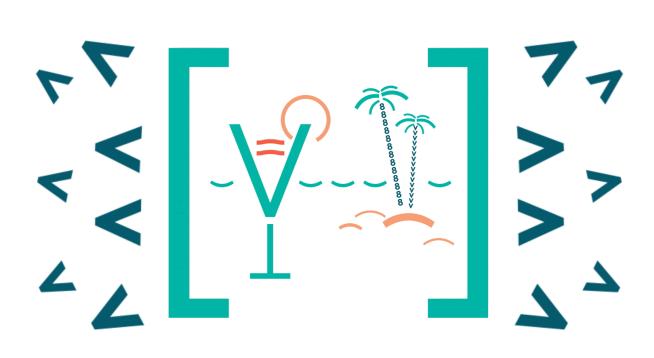


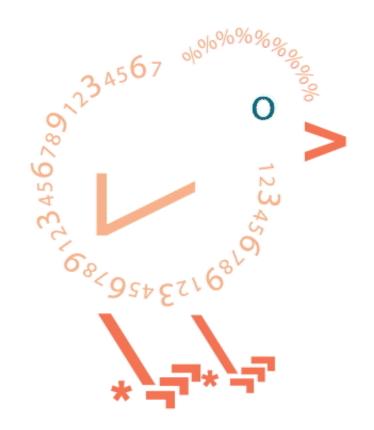


\_documents/\_illustrations

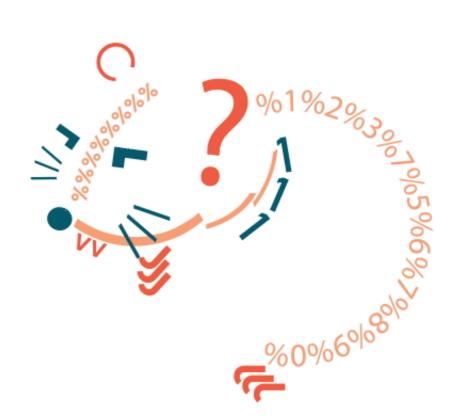








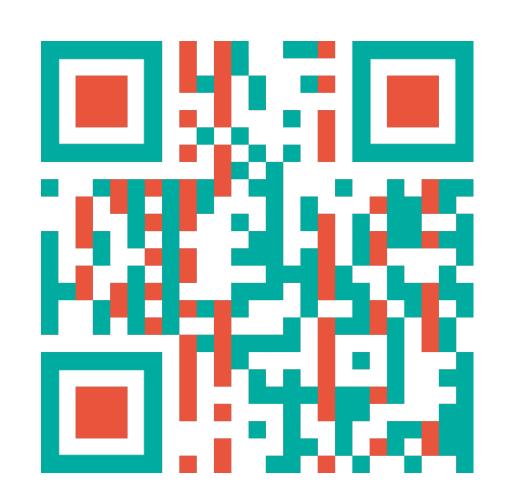




#### QR codes

Use special services to generate a branded QR code using corporate graphics and colors.

Make sure that the QR code works on the media and redirects you to the right resource.



Colored version of QR code



Monochrome version

LETIT Graphics

#### Work with pictures and graphics

Apply branded graphics over the photo. When selecting images, use bright and atmospheric photos that match your brand's tone of voice.

When selecting images, avoid stereotyped images and frequently used symbols (bitcoin, charts, smartphone and computer screens). Choose non-conventional stories that attract the attention of viewers. The image can be applied to the entire layout area (example 01), or just part of the image can be used (example 02).

Do not use poor quality bootleg photos.



01



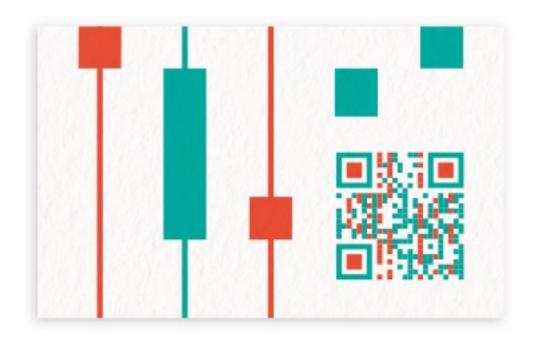
02

# CARRIERS

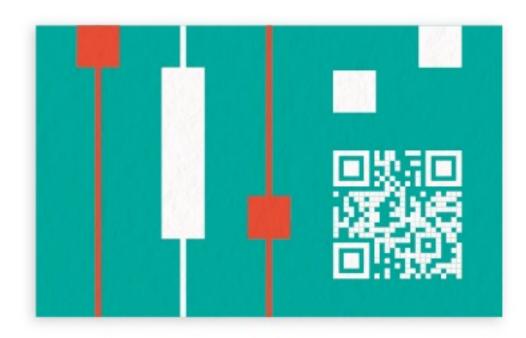












Size: 275×170 mm

**Title** 

Font: Ristretto Pro Bold Font size (pt): 90 50 30 Line spacing: 80 50 30

Main text Font: TT Norms Bold, Regular

Font size (pt): 12 09 Line spacing: 15 12







LETIT Flyer

Size: 210×100 mm

Title

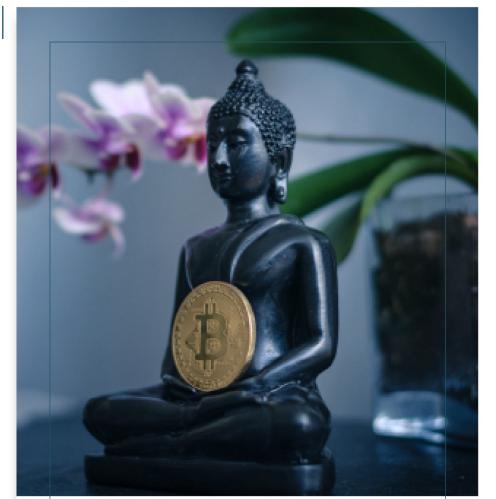
Font: Ristretto Pro Bold Font size (pt): 90 50 30 Line spacing: 80 50 30

#### Main text

Font: TT Norms Bold, Regular

Font size (pt): 12 09 Line spacing: 15 12 7 mm

 $7\,\mathrm{mm}$ 



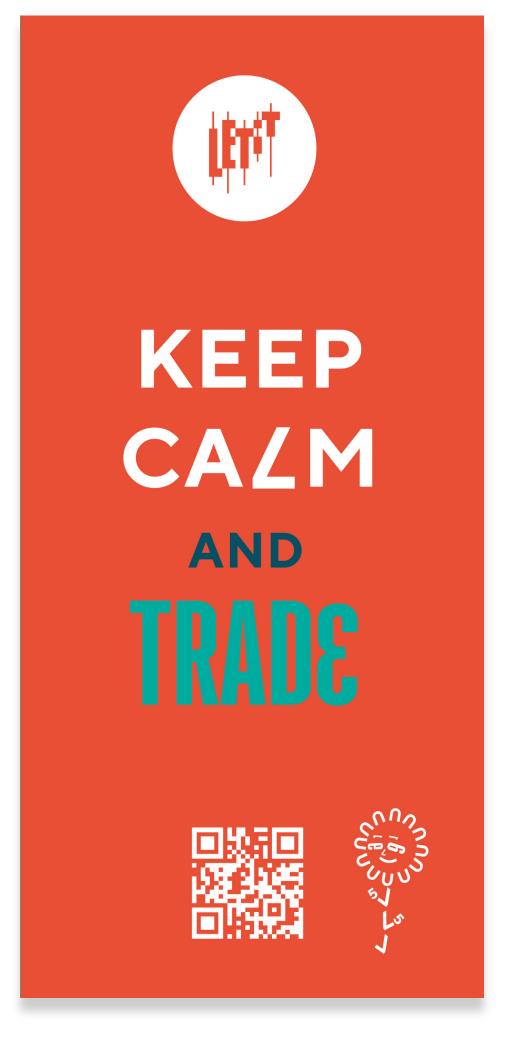
# HEY! HAVE YOU ALREADY BOUGHT SLEEPING PILLS AND SEDATIONS?

And how long have these pills lived in your pocket?
Used to them? Do you think that there is no profitable trading without stress?

Look what happens if this problem is solved by a cryptoterminal with a self-learning neural network! Do you want to know what is TRADING ZEN?

Then look for the LETIT logo at the exhibition venue.

Or join our company without intermediaries.



#### **LETIT**

Size: A4
Title

Font: Ristretto Pro Bold Font size (pt): 90 50 30 Line spacing: 80 50 30

#### **Main text**

Font: TT Norms Bold, Regular

Font size (pt): 12 09 Line spacing: 15 12

#### Leaflet

7 mm

7 mm



CRYPTOCURRENCY IS A TYPE OF DIGITAL CURRENCIES.

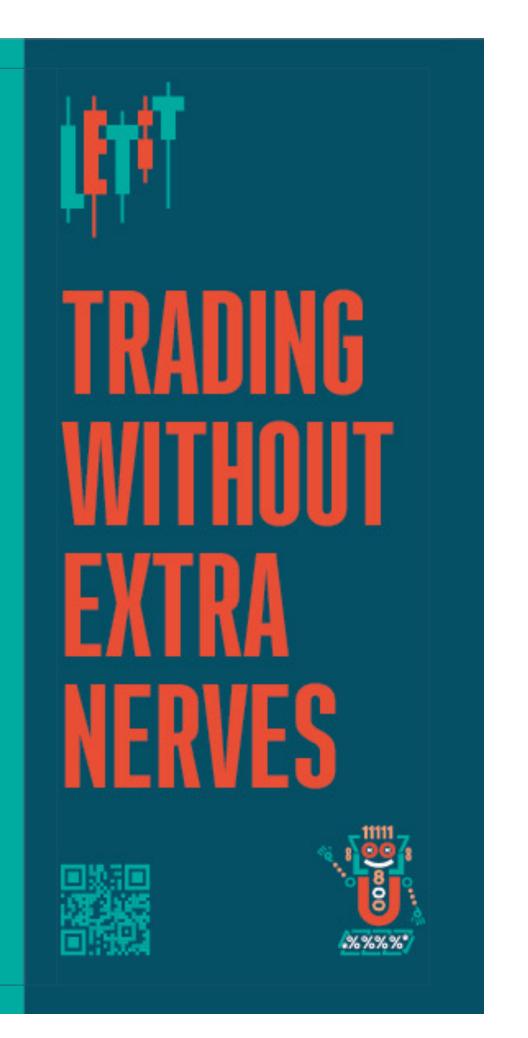
Here's a question: what color are the candlesticks? If you answer straight away "green and red", then this information is for you.

The more you bother with classic trading, the more you risk. And I'm not talking about the lost deposit. May this be the biggest problem in your life! At the end of the day, a trader's loss is just an operational expense, if you think about it.

I'm talking about nerve cells that don't regenerate and the fact that when looking at the mountains, you see an interesting chart and nothing more.

"The price of the work!" you might say. And it's true.

But there is a solution.



LETIT Broadsheet

Size: 210×148,5 mm

**Title** 

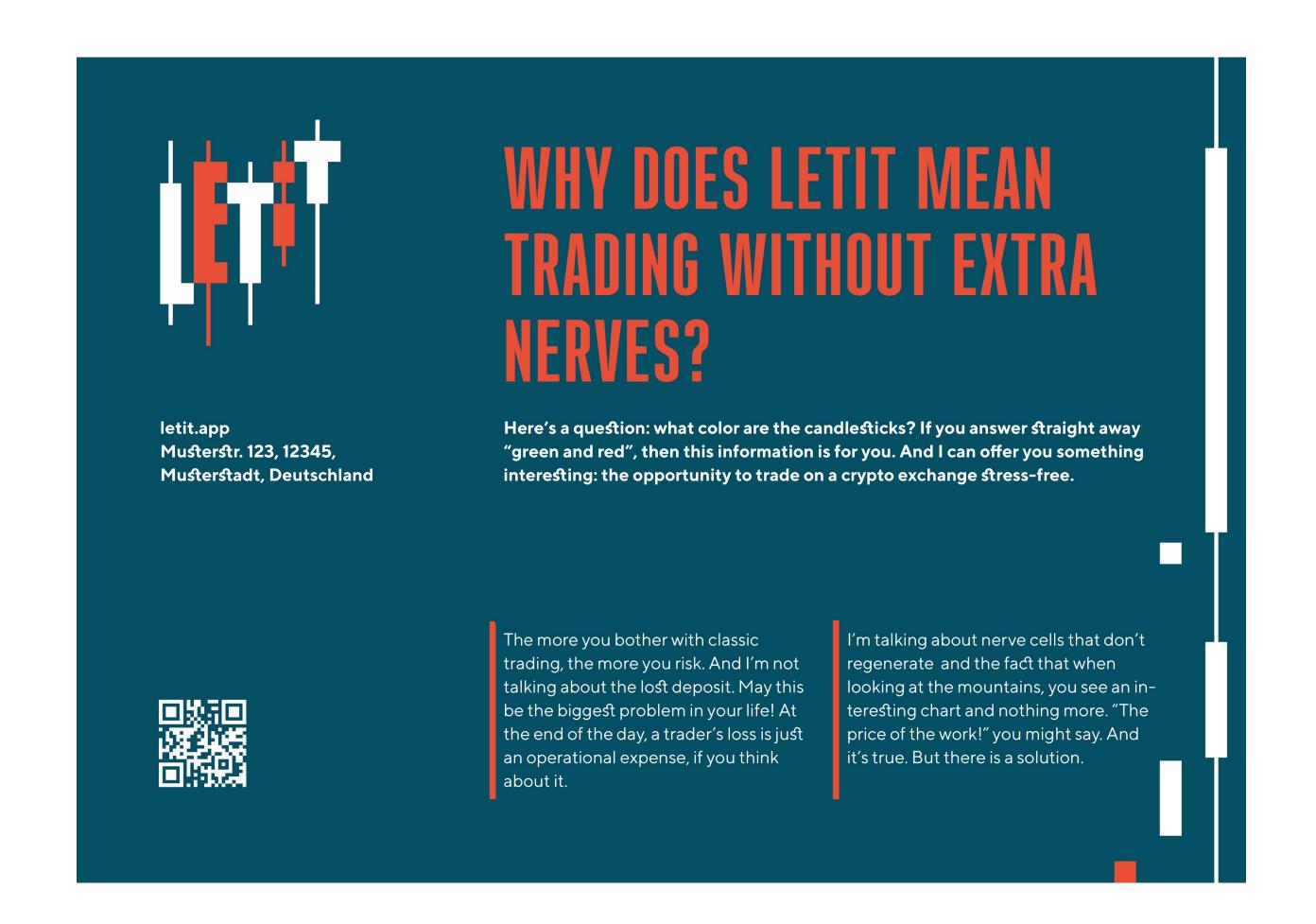
Font: Ristretto Pro Bold Font size (pt): 90 50 30 Line spacing: 80 50 30

#### Main text

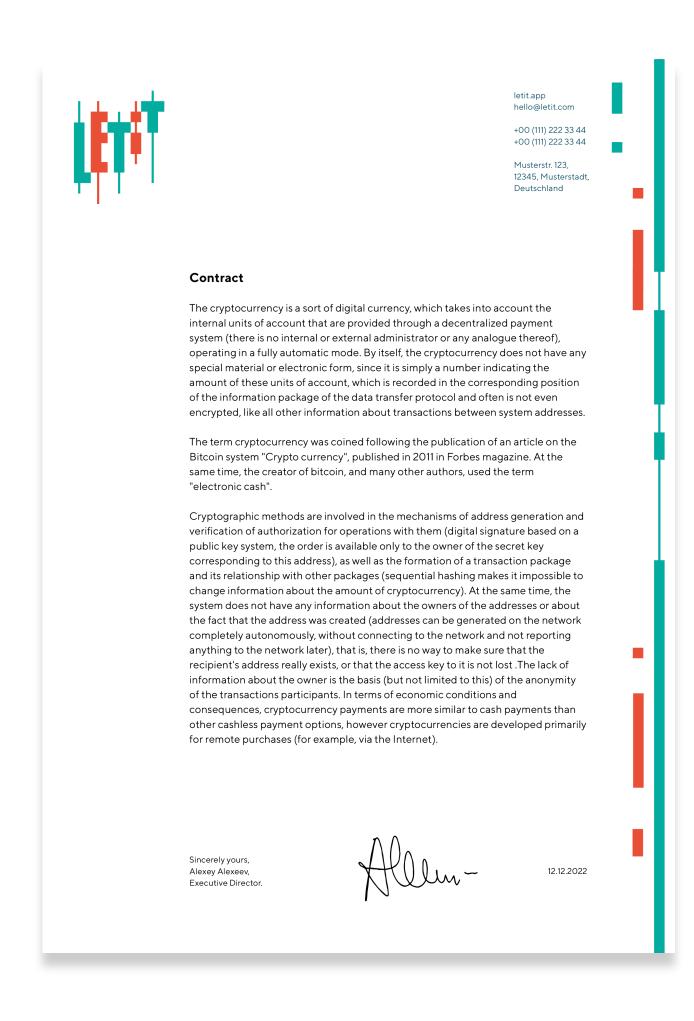
Font: TT Norms Bold, Regular

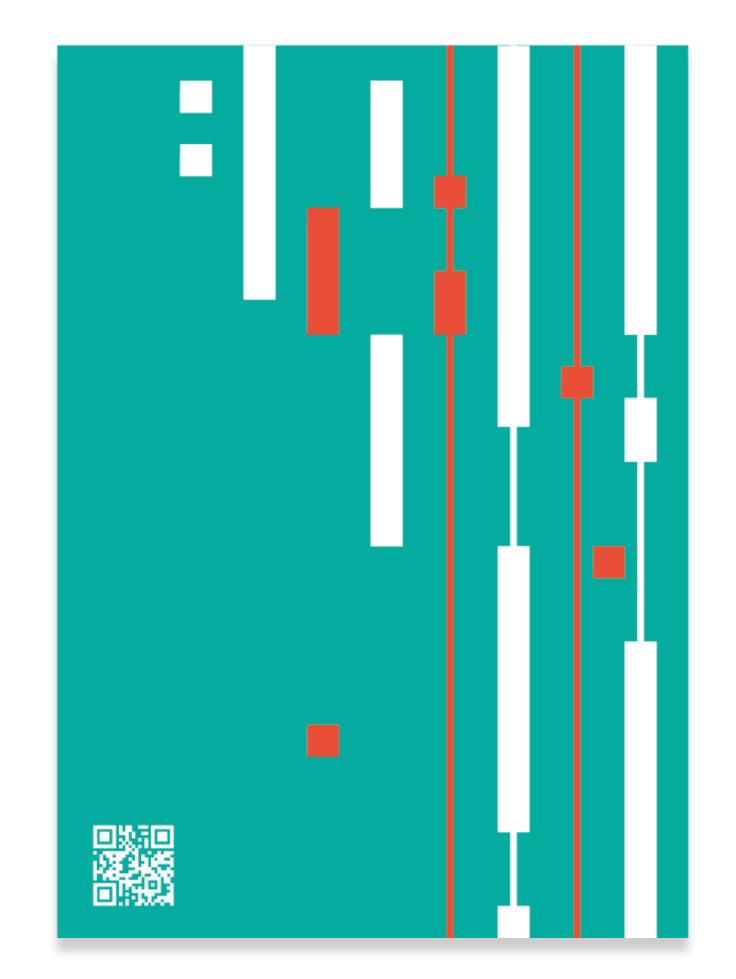
Font size (pt): 12 09 Line spacing: 15 12

The grid contains 3 columns. Margins are 15 mm on each side with 5 mm in the middle.

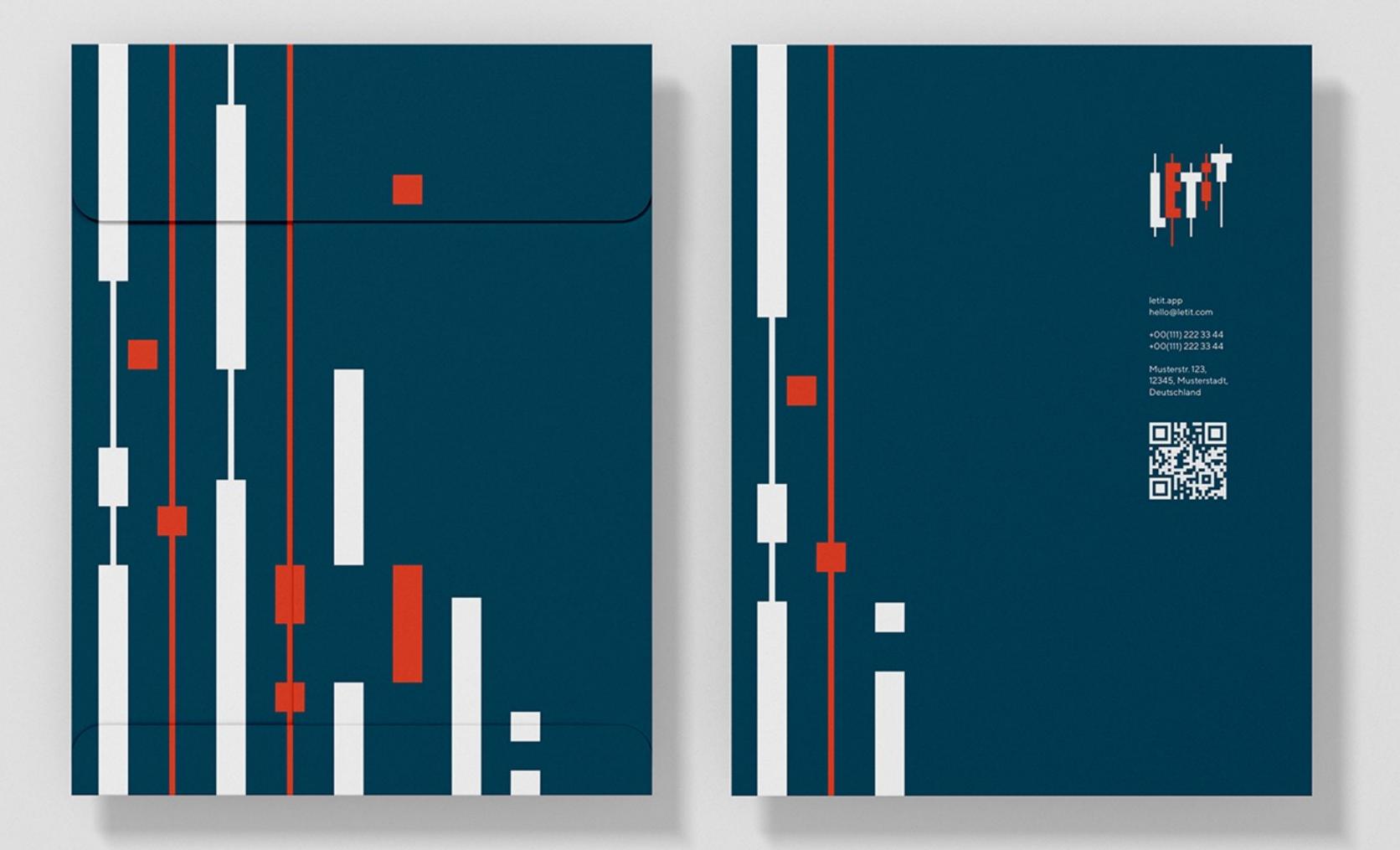


LETIT Unfilled form

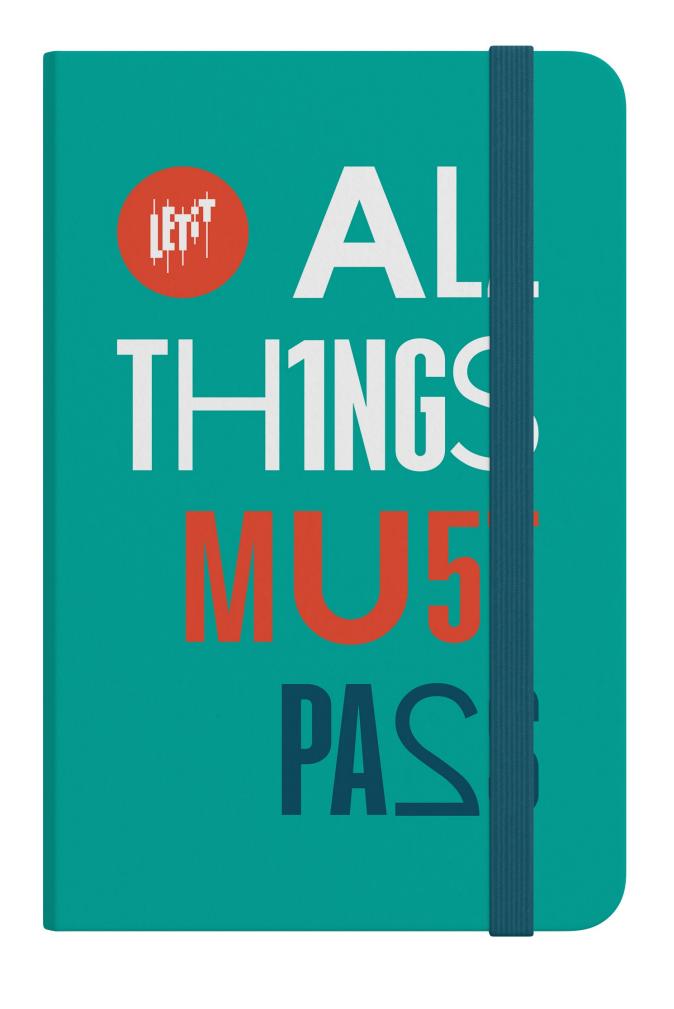




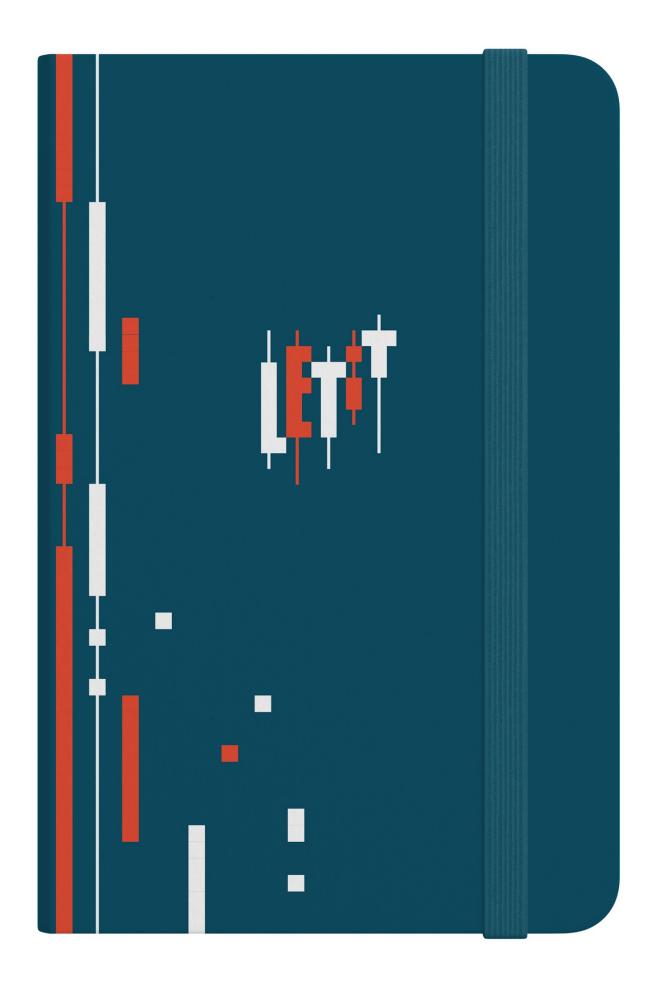


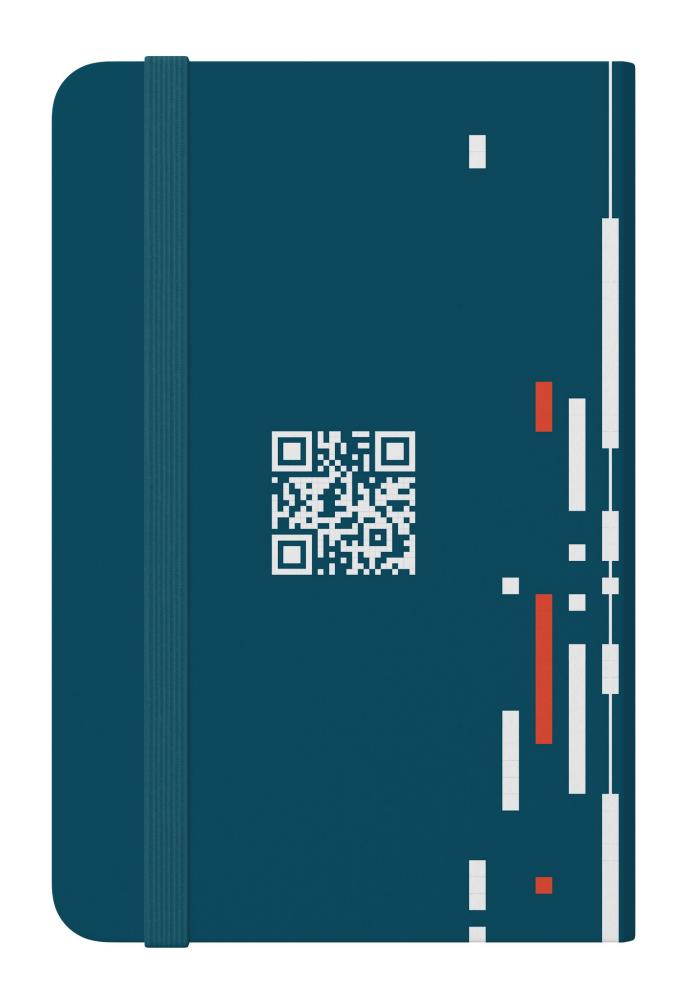


LETIT Day planner

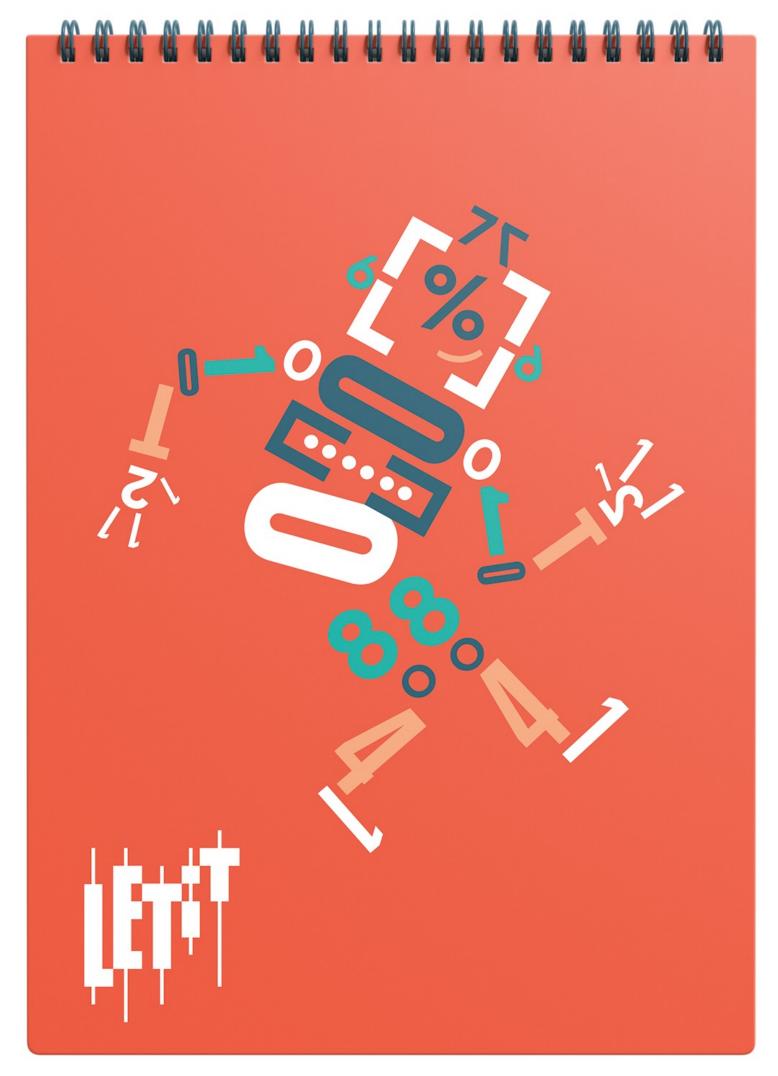


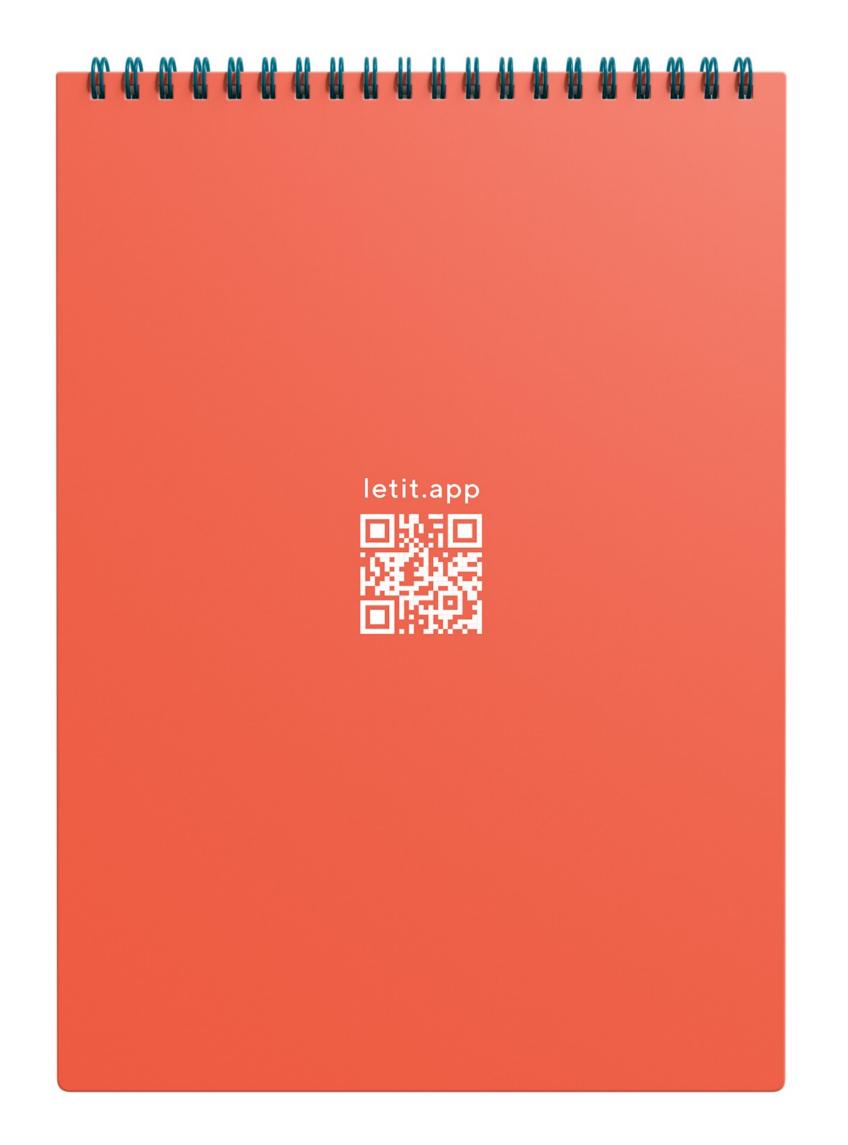




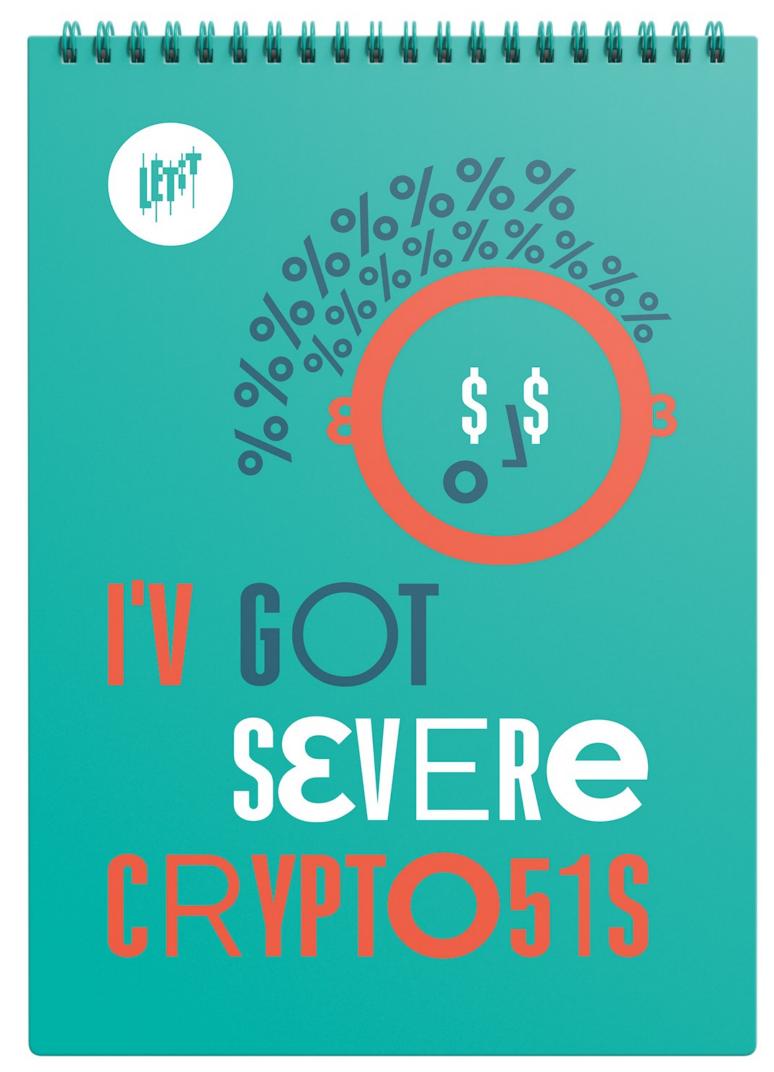


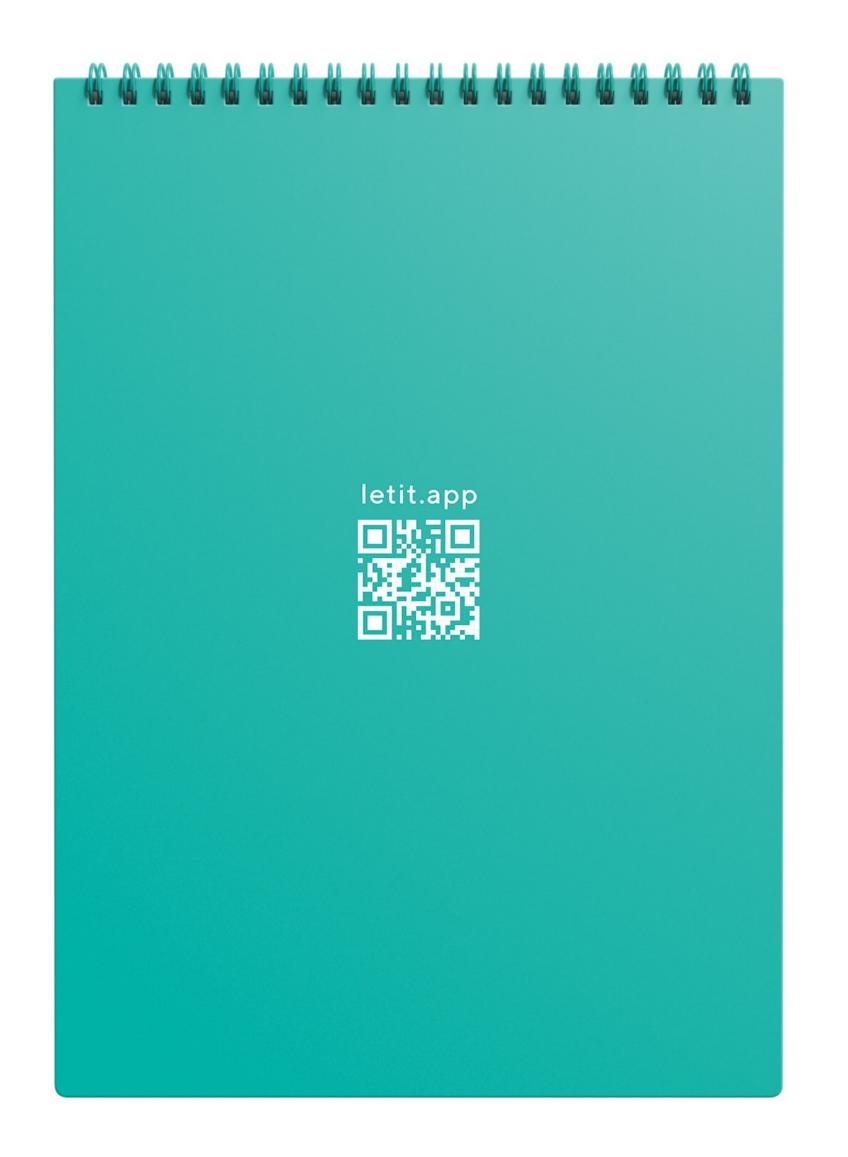
LETIT Notebook



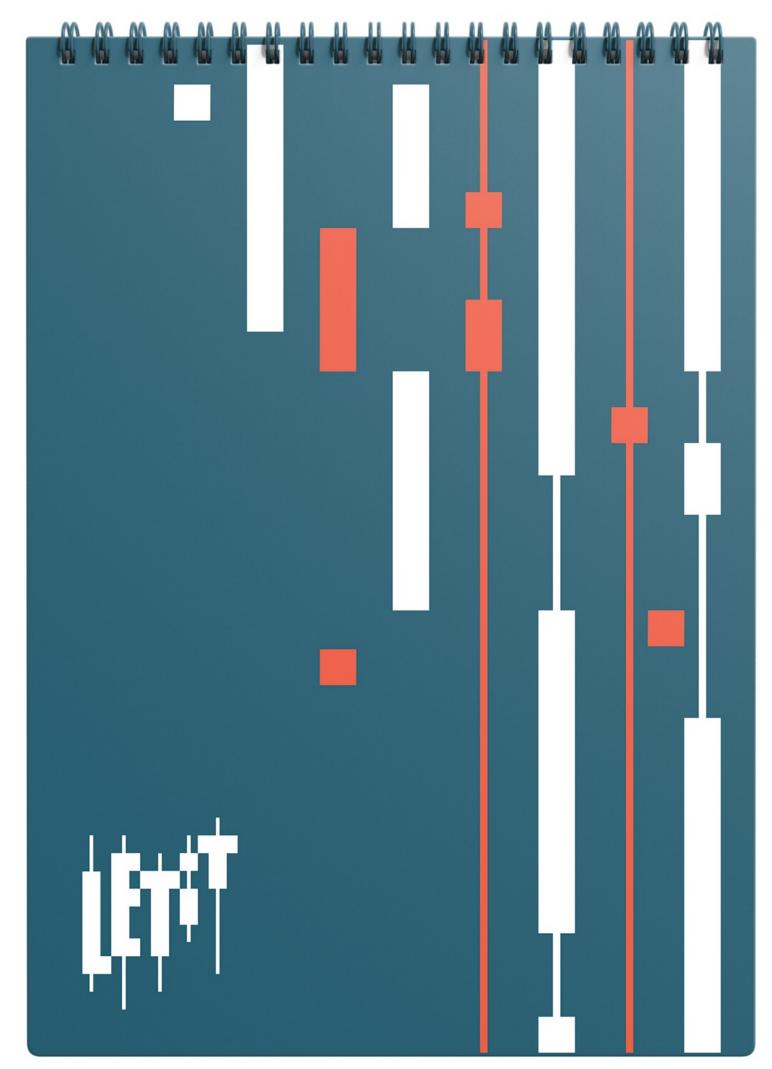


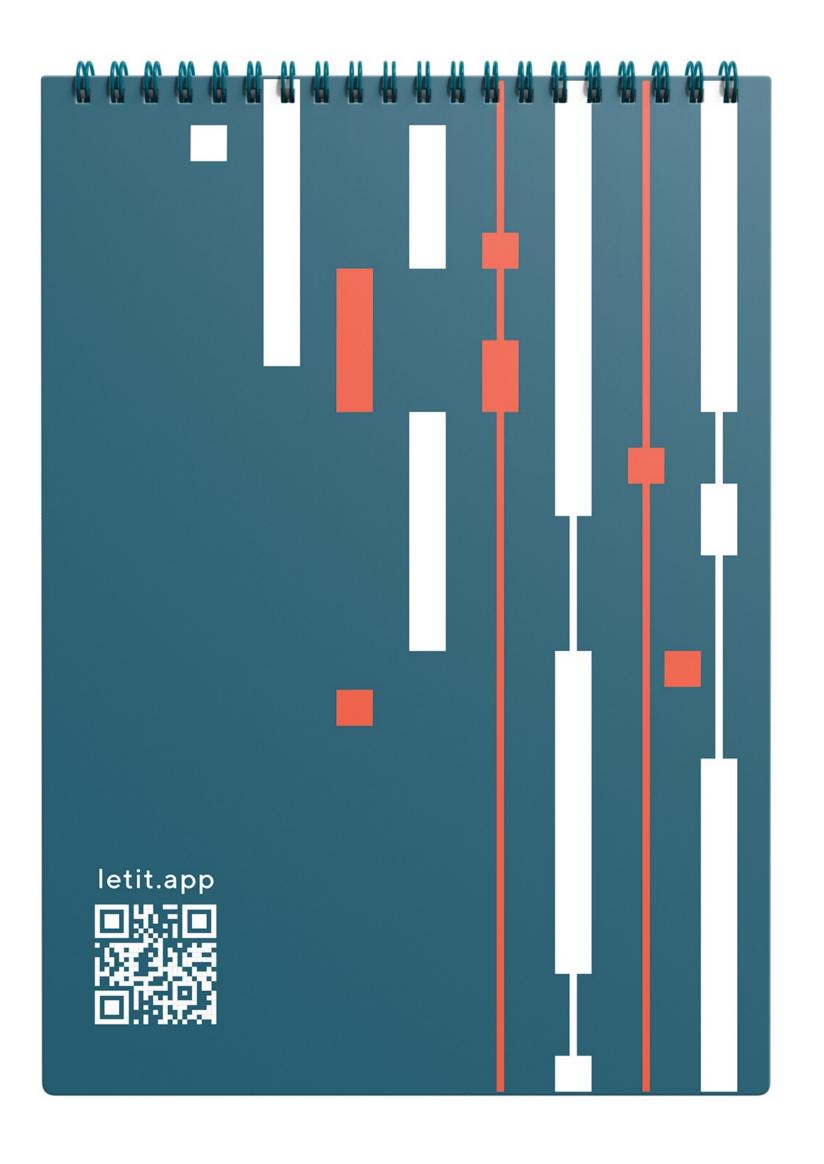
LETIT Notebook





LETIT Notebook





### Size:A2 Title

Font: Ristretto Pro Bold Font size (pt): 250 200 135 Line spacing: 260 210 145

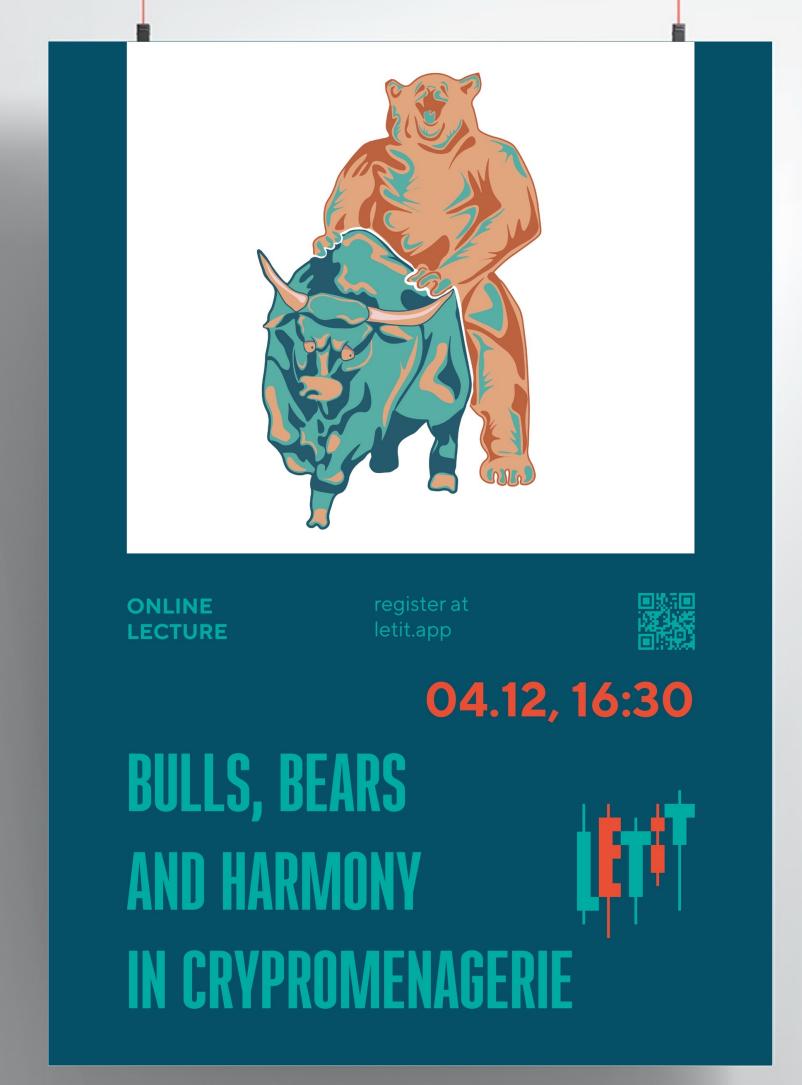
#### Main text

Font: TT Norms Bold, Regular

Font size (pt): 80 35 Line spacing: 90 45

The grid contains 3 columns. Margins are 45 mm on each side with 10 mm in the middle.

The image can be offset or adjacent to 2 sides of the layout. It should placed on ½ or ½ of the surface depending on the text length.



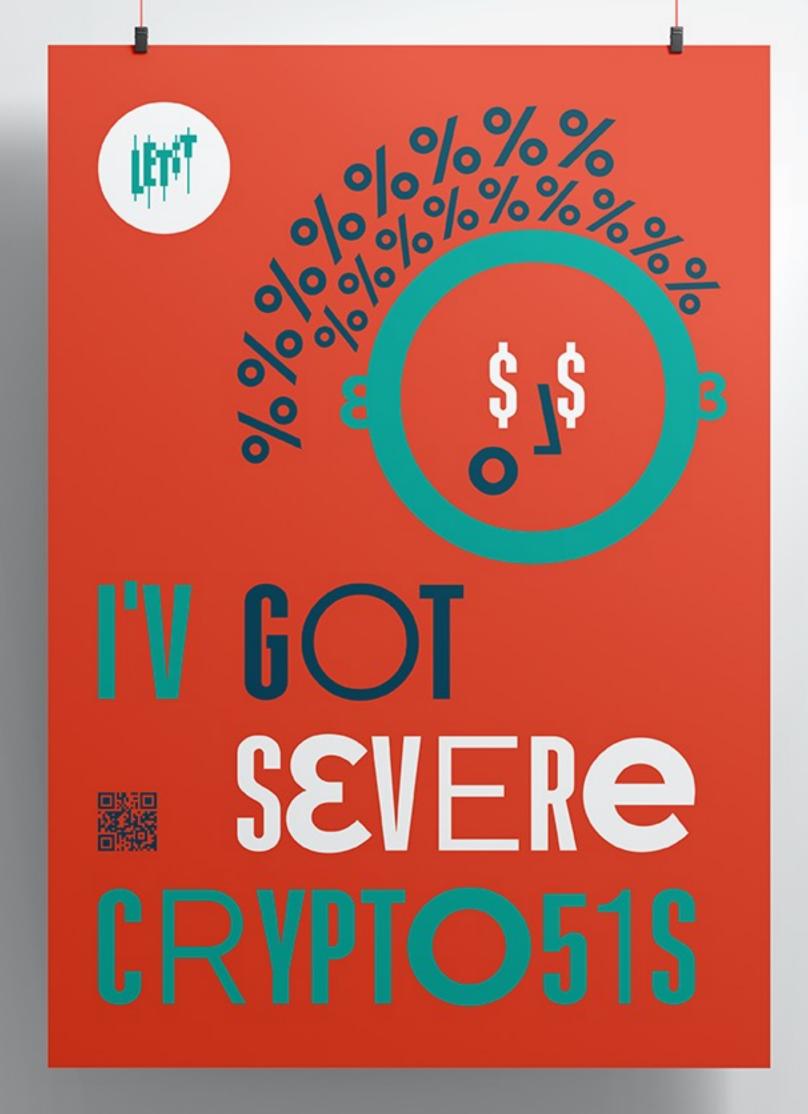








LETIT Poster



LETIT Presentation

## Size:1920x1080px Title

Font: Ristretto Pro Bold Font size (pt): 185 100 65 Line spacing: 195 110 75

#### Main text

Font: TT Norms Bold, Regular

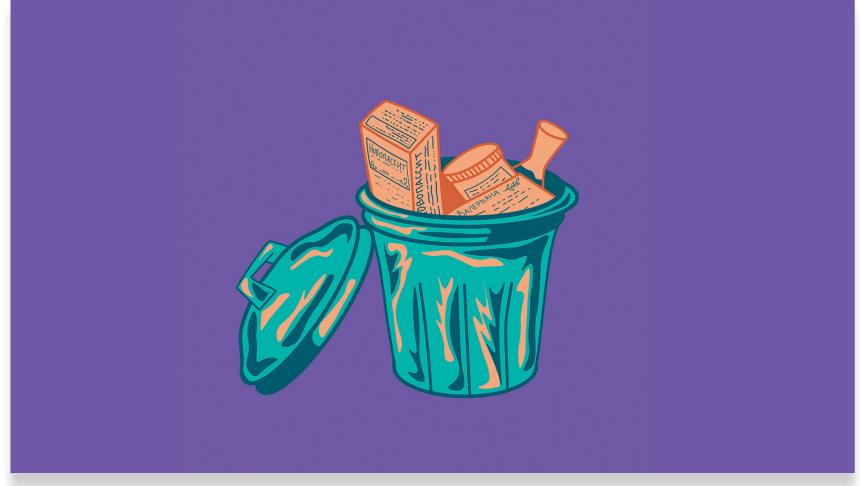
Font size (pt): 35 30 25 Line spacing: 45 40 30

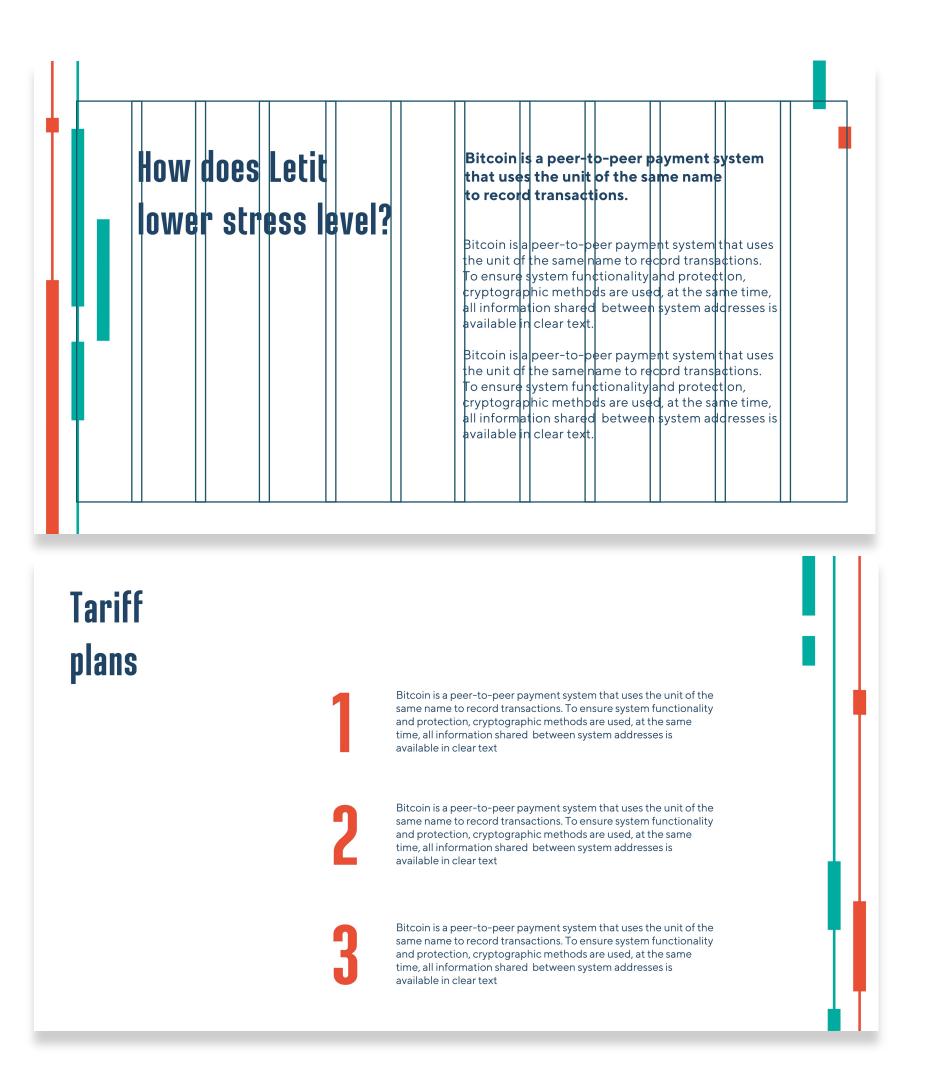
Grid = 12 columns

Margins are 80pix on each side
with 24pix in the middle.

The image can be offset or adjacent to 2 sides of the layout. It should placed on ½ or ⅓ of the surface depending on the text length.







## **How does Letit lower stress level?**



Bitcoin is a peer-to-peer payment system that uses the unit of the same name to record transactions. To ensure system functionality and protection, cryptographic methods are used, at the same



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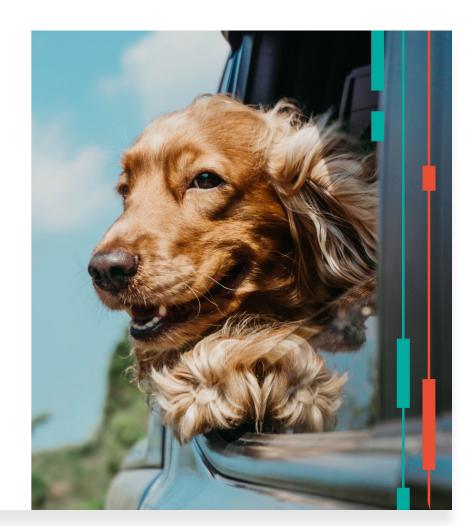


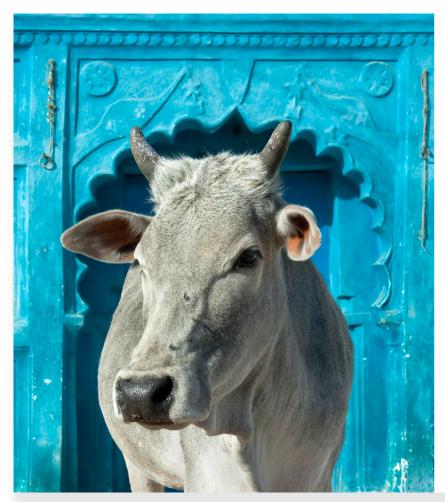
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## How does Letit lower stress level?

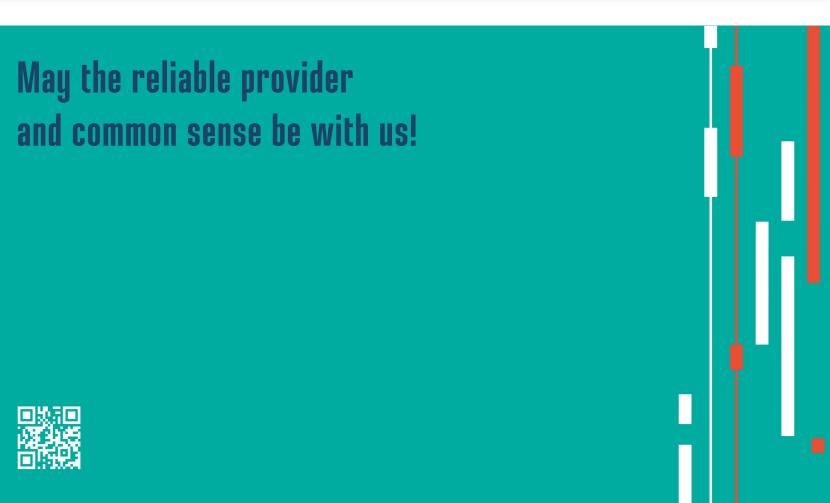
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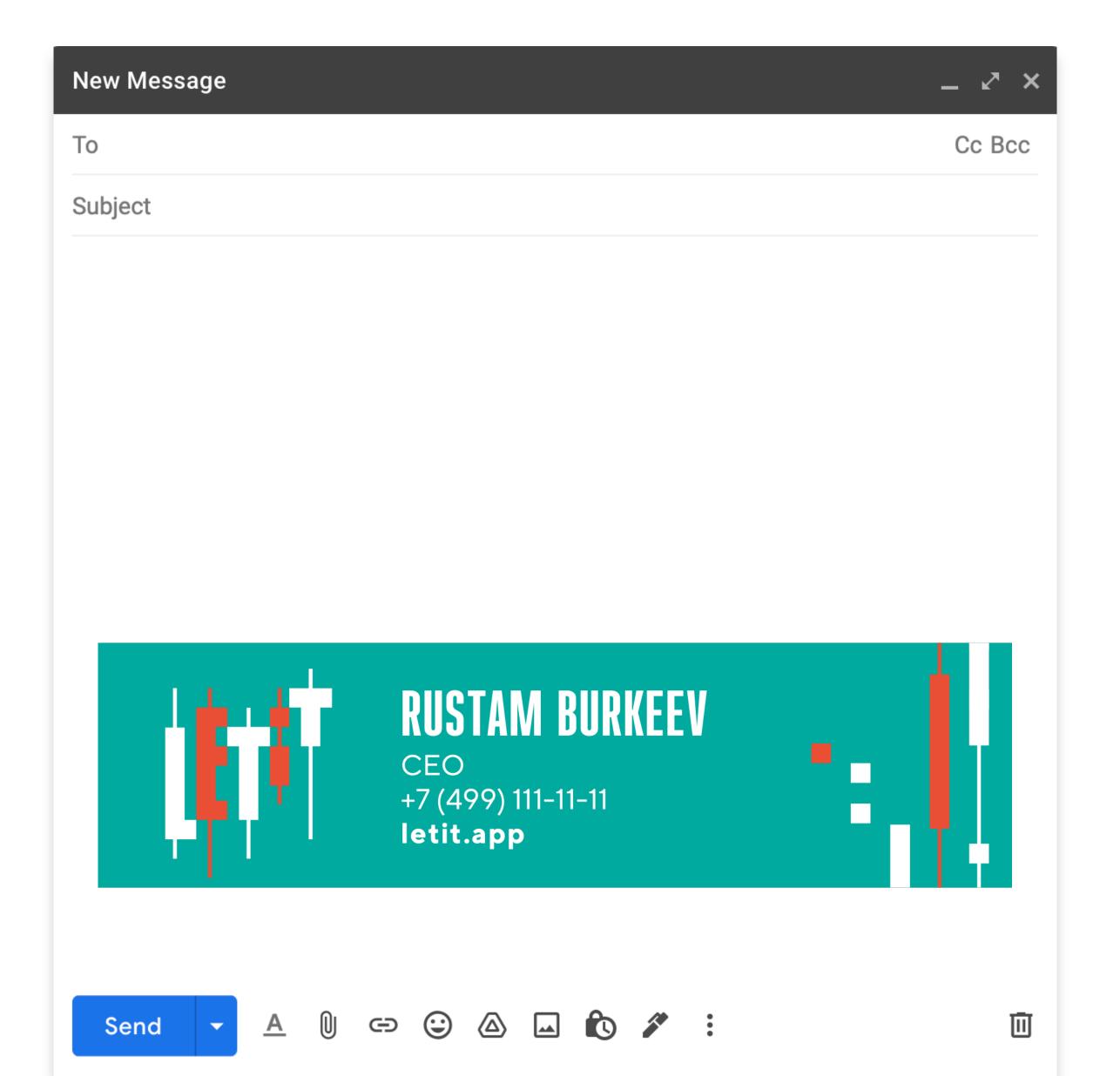




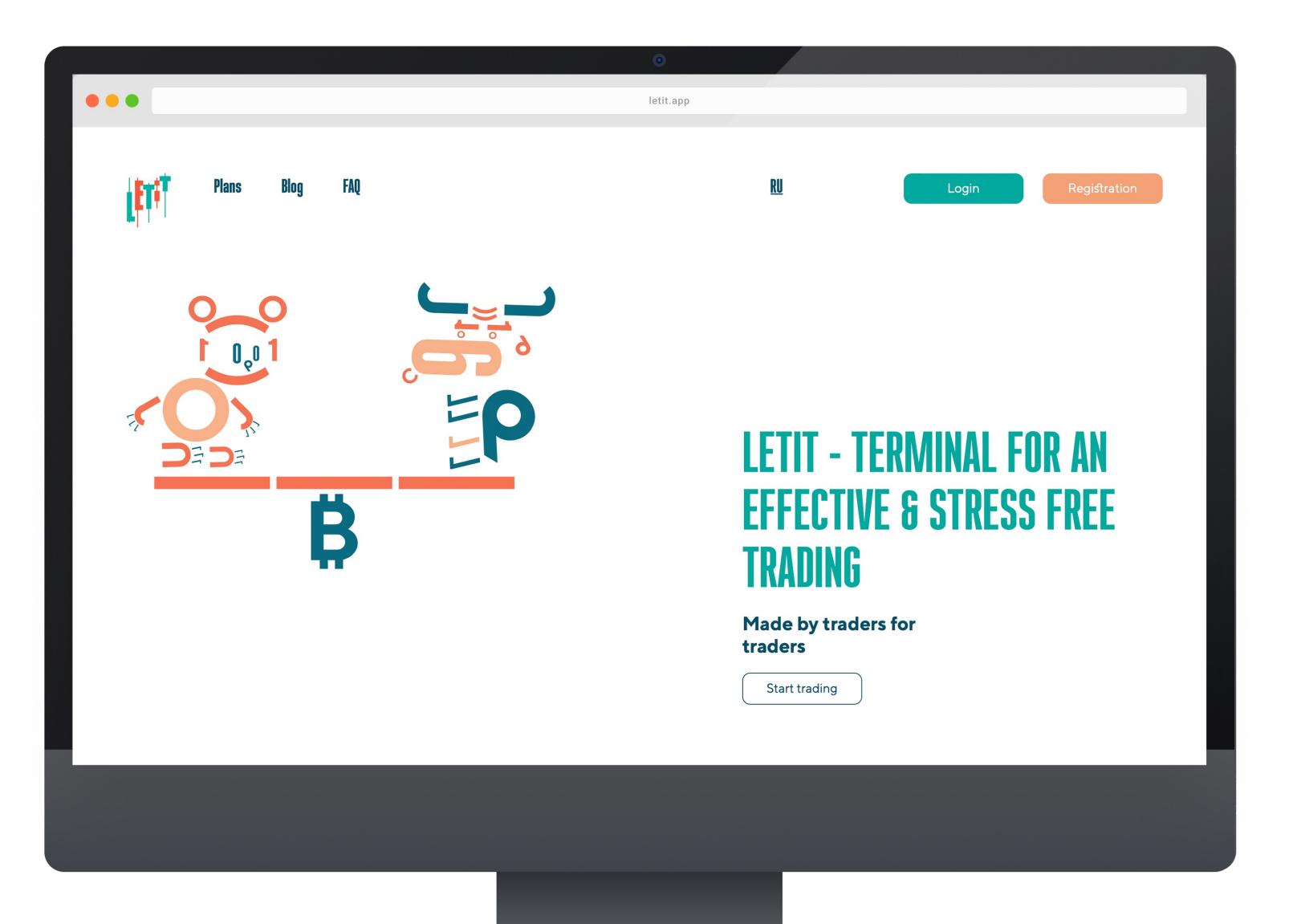
## How does Letit lower stress level?

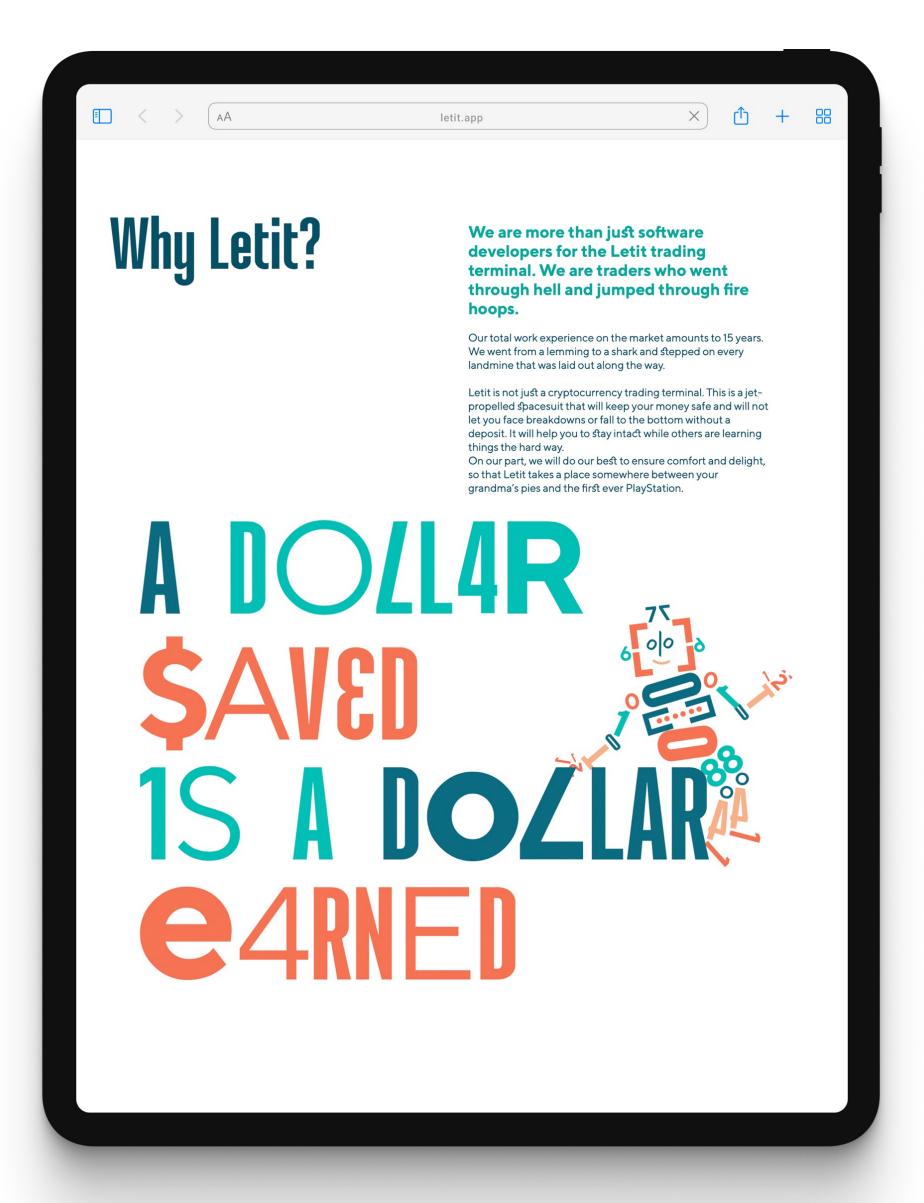
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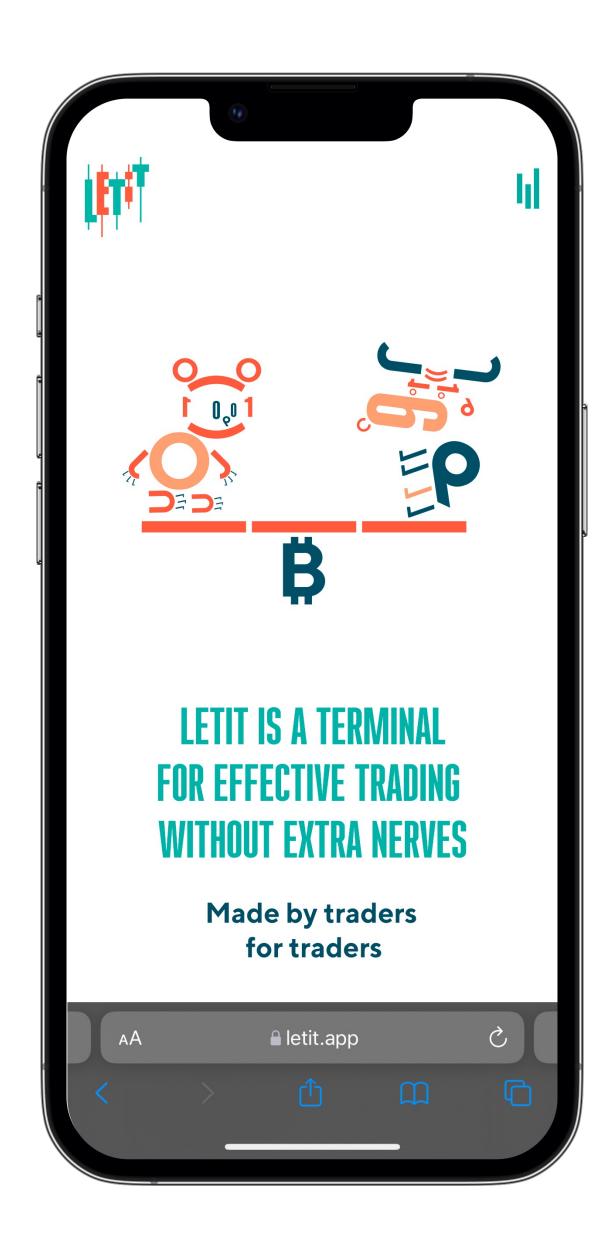


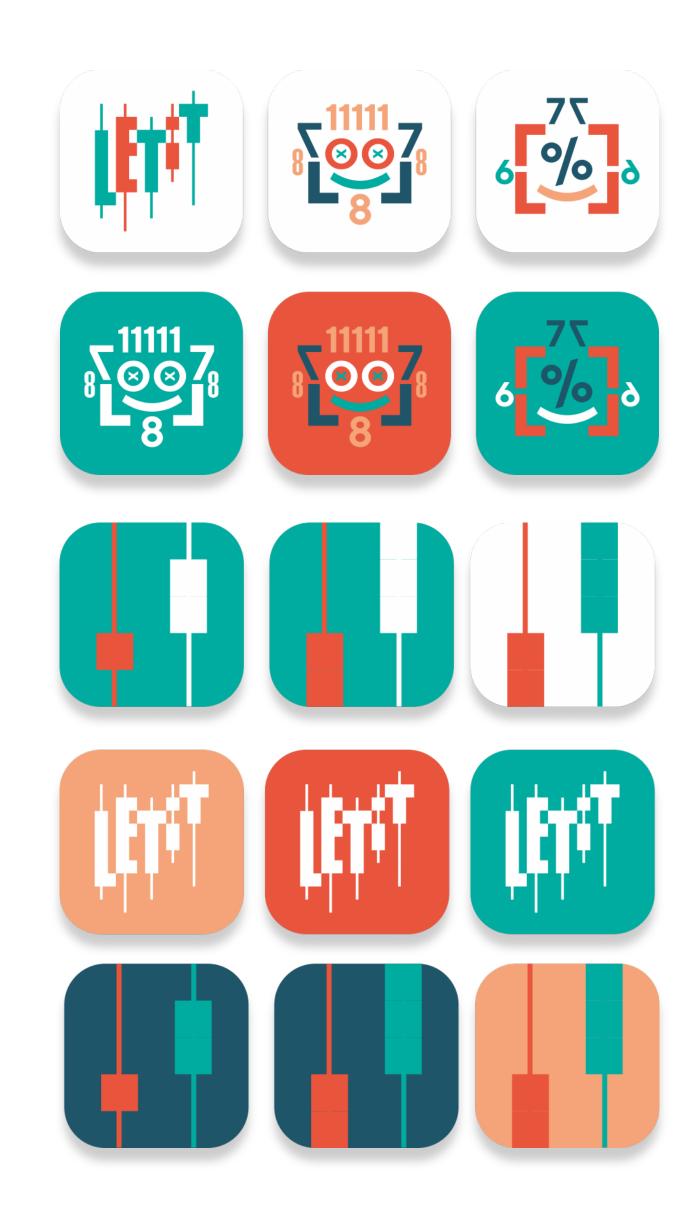


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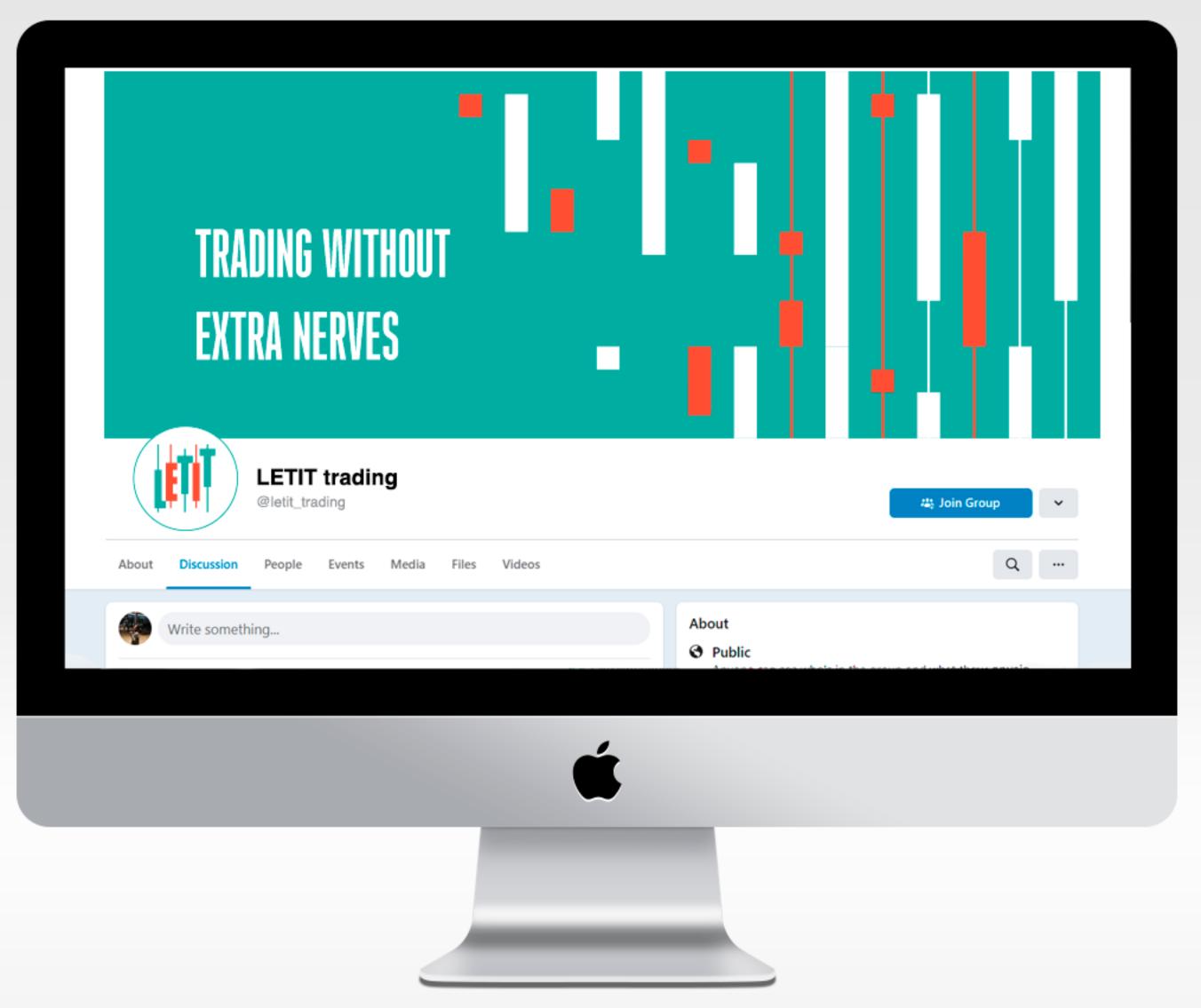




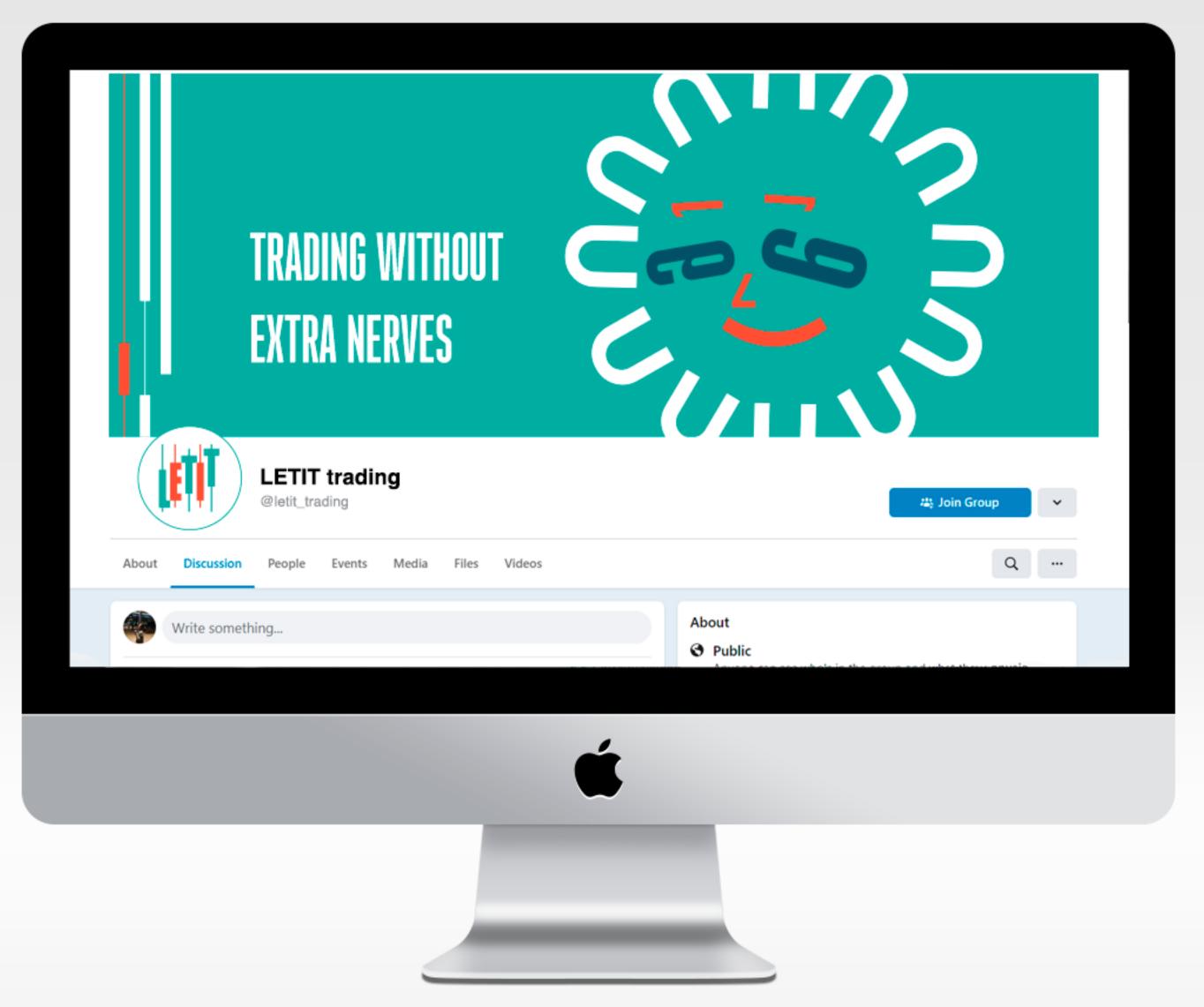


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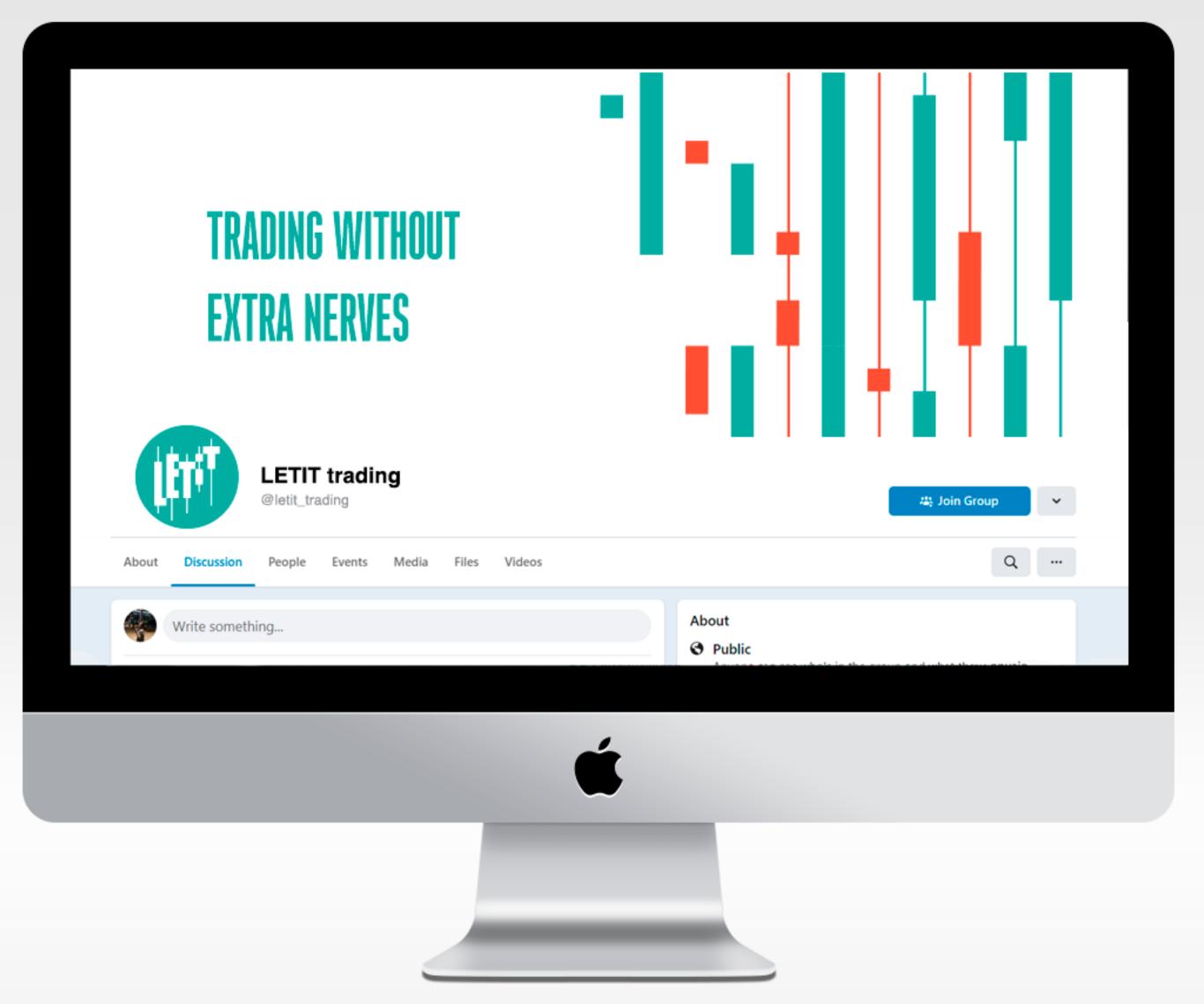
LETIT FB



LETIT FB



LETIT FB



## How we communicate in social networks:

#### Reddit

What to do if there is little experience, but you want to trade? Need a guide and teacher! A team of lazy traders made a smart assistant for colleagues.

Developed a risk-free trading mechanism!

#### **Twitter**

? Let me ask you just one question: what color are the candles?

If you immediately answer "green and red", then you are here - \*link\*

Communication strategy

## How we communicate in social networks: Facebook

? Let me ask you a single question: what color are the candlesticks? ?

If you answer straight away "green and red", then this page is for you.

And if you hear "caught another loss" and sigh with compassion, then I can offer you something interesting: the opportunity to relax and trade without stress.

The more you bother with classic trading, the more you risk. And I'm not talking about the lost deposit. May this be the biggest problem in your life! At the end of the day, a trader's loss is just an operational expense, if you think about it.

I'm talking about worn out nerves and the fact that when looking at the mountains, you see an interesting chart and nothing more. "The price of the work!" you might say. And it's true.

But this doesn't mean that you have to run for a discount card to the nearest pharmacy, because you buy large amounts of sedatives there.

is more expensive than trading cryptocurrencies without nerves.



Communication strategy

## How we communicate in social networks: Telegram

lam Letit and I was created by lazy traders. These guys decided that buying form pharmacists is more expensive than trading cryptocurrencies without nerves.

lam your intellectual trading assistant who never panics because I have nothing to fear. I just don't have this feature in me.

What can I do? Lots of things:

- connect to exchanges via API
- recognize candlestick patterns
- suggest possible price direction
- calculate risks before opening an order
- create orders in one click
- record the history of your transactions

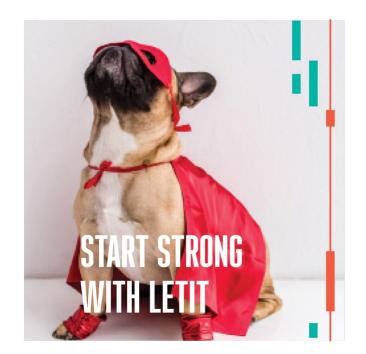
You can learn more about my talents here on \*this website\*
By the way, you can take a trading learning video course, read trader stories, find recommendations on the books and movies you nee..

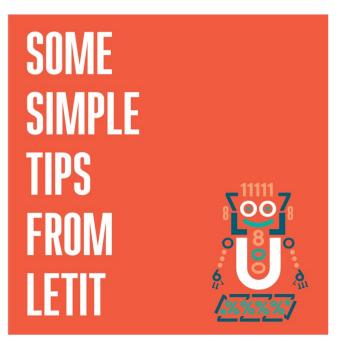
But if you're too lazy to read, then subscribe to this account to receive short and brief memos about everything that I already know and what I'm still learning without any unnecessary stuff.

Your friend Letit 

Y





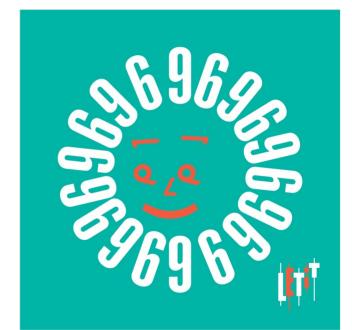










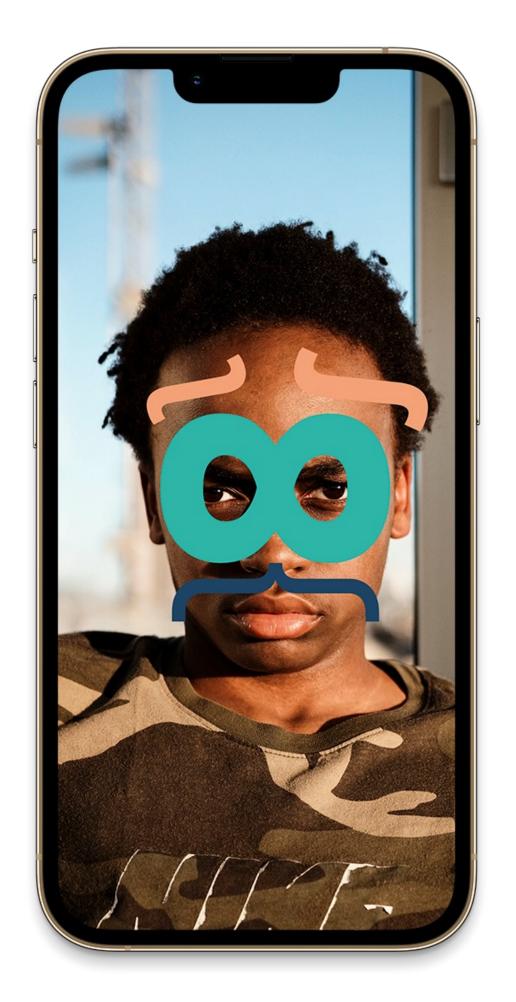
















## Shopping bag



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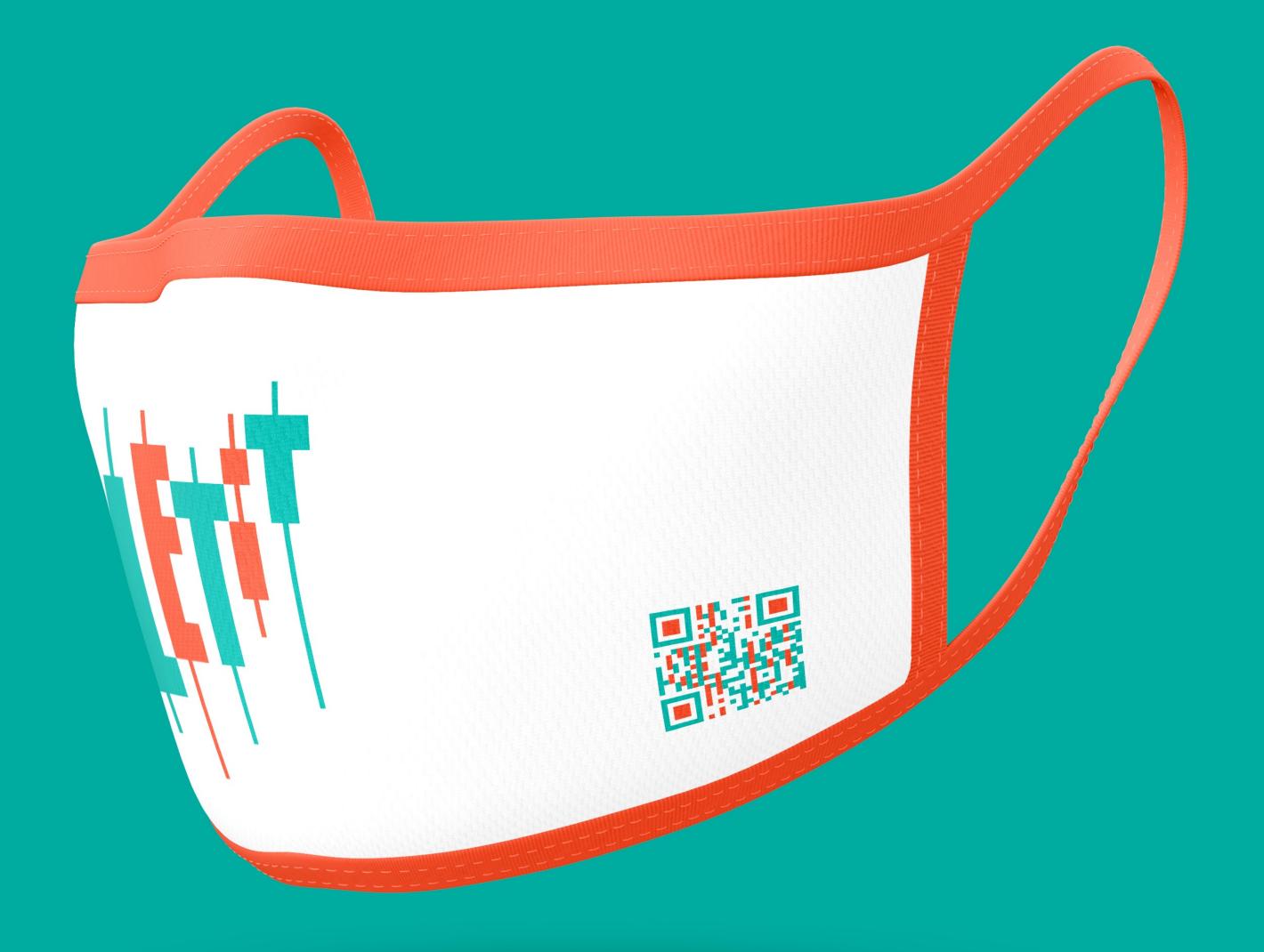
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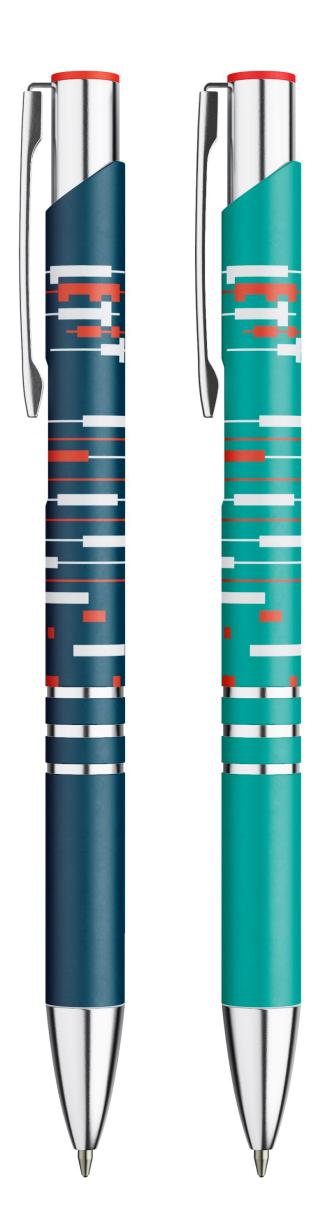








LETIT Pens



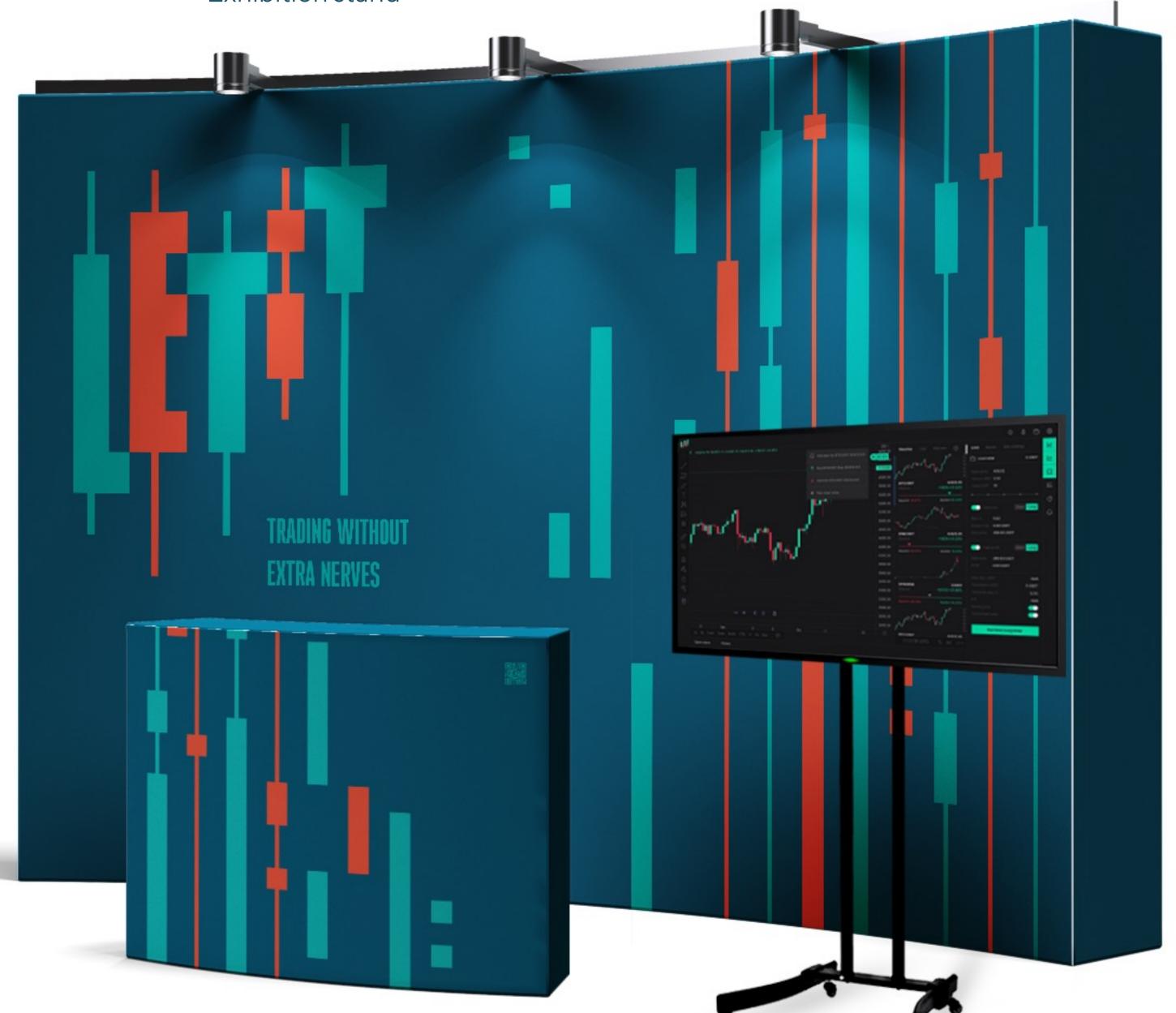






The stand is designed individually for each event.

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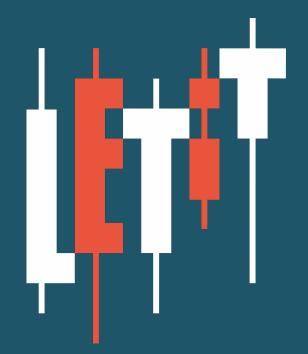
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# May the reliable provider and common sense be with us!