

**Key Screens** 

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## **Document Details**

## **Document Information**

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1.0	20-Dec-18	Farruq Ahmad	Principle Solution Architect	Final & Approved Version

## **Revision and Approval History**

Version	Date	Reviewer(s)	Designation	Comments
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### 1. Introduction

A Smart Booking Marine Cargo Marketplace targeting the dhow cargo import and export trade business.

The app is a marketplace that brings together boat captains (Nukdahs) and traders, who are looking to ship their cargo to nearby ports. Nukdahs are able to define the dhow route, display the boat capacity and connect with traders. It allows both nukdahs and traders to register, search, inquire availability and book cargo shipments all from one user-friendly, easy-to-use mobile app. Payments are also handled via the app so that nukdahs can receive payments immediately. Additionally, there is a two-sided rating system which allows both traders and nukdahs to rate each other. And finally, the traders can track their cargo from departure to arrival.

All of this is done via simple mobile apps that are available in multiple languages and can be used from anywhere in the world.

NAU will initially target boats and traders in the Dubai Creek and will scale to other countries that have inland waterways, rivers and harbors to fulfill the last mile shipping demands complimenting the large vessel shipping carriers.



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## 2. Solution Overview

The solution consists of dedicated mobile apps for the traders and the boats.

The trader can connect with boat owners to

- search for boats with matching route criteria, capacity and date of travel
- negotiate prices
- book the cargo
- pay for the shipment
- track the delivery
- rate the boat and captain for their services.

Similarly, the boat owners and captains can:

- publish their routes, upcoming trips, prices and capacity
- negotiate with traders
- confirm shipments
- receive payments
- rate the traders

These two apps and the associated parties create a dynamic marketplace to seamlessly organize supply and demand between traders and boats. The marketplace will utilize Artificial Intelligence to provide a dynamic pricing engine based on demand. Dhowber will also offer auxiliary services such as insurance of goods.

The key highlights of the disruptive benefits are:

- 1) Cash to Digital Transform a cash-based industry where payments take weeks to immediate, online payments.
- 2) Ability to Search Go beyond personal contacts and establish a new network of traders and nukdahs.
- 3) Organized Marketplace Introduce intelligent pricing engine based on demand, insurance of goods, and customer service.
- 4) Brokers to Direct Remove control from brokers and middle-men to empower end-users
- 5) Ratings to Drive Trust Introduce two-sided ratings to provide trust and transparency
- 6) Expand new markets Expand from B2B to B2C users give a new shipping method that is costeffective

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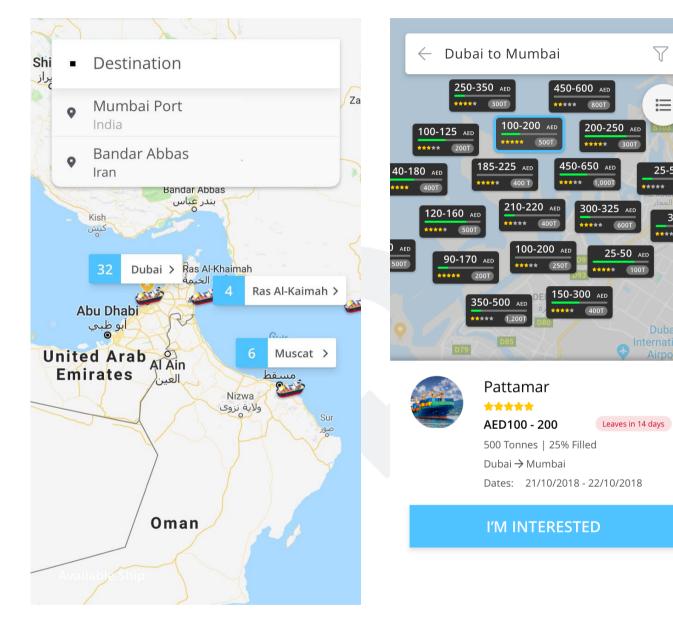
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**Key Screens** 

#### 3. **Screens**

#### Landing Screen (Shipper Map Search) 3.1.



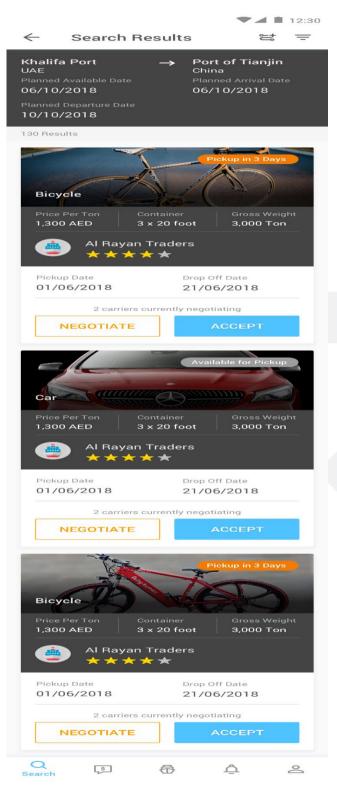
## 3.2. Advanced Search (Shipper)

▼⊿ 🗎 12:30

### Search CARGO CHARTERING Source Port Jebel Ali Planned Available Date 06/10/2018 Planned Departure Date 10/10/2018 Destination Port Bandar Abbas Planned Arrival Date 21/10/2018 VIEW YOUR RECENT SEARCHES Active Trips VIEW ALL Maersk Line Cargo 3,000 Ton ★ ★ ★ ★ 3,0 60% Filled 1,000 - 1,500 AED Bandar Anzali → Bandar Anzali Ba Planned Departure 06/06/2018 Planned Arrival 21/06/2018 Pic 06 Upcoming Trips VIEW ALL SM Line Cargos М 3,0 60% Filled Price Per Ton: 1,000 - 1,500 AED Bandar Anzali → Bandar Anzali Ba Planned Departure 06/06/2018 Planned Arrival 21/06/2018 06 Suggested Cargo VIEW ALL

Price Pe 1,300 A		Container 3 x 20 fo		Gross Weight 3,000 Ton		Pri 1,3
Banda	r Anza	li →	Band	ar Anzali	110	Ba
Pickup [ 06/06/			Drop 01 21/06			Pic 06
Q Search	(\$	đ	3	Ą	2	

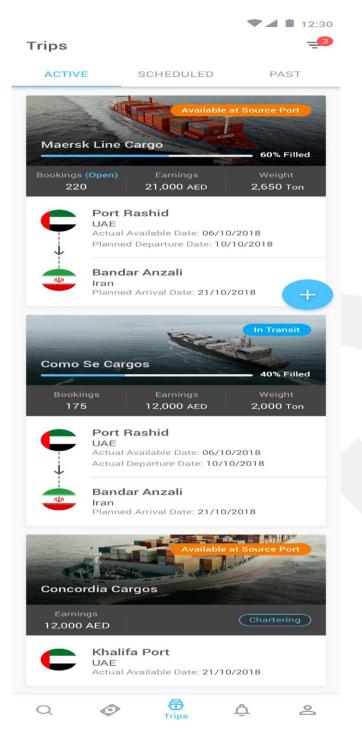
## 3.3. Advanced Search (Carrier)



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## **3.4.** Trips



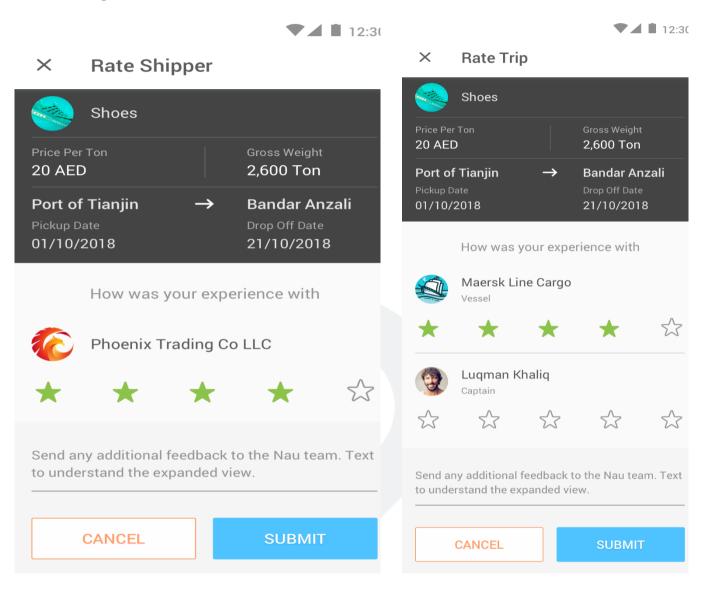
## 3.5. Negotiation

12:30	12:30
← Negotiate	← Negotiate
Expires in <b>58:00</b> mins	Expires in <mark>58:00</mark> mins
Pickup Date         Drop Off Date           01/10/2018         21/10/2018	Pickup Date Drop Off Date 21/10/2018 21/10/2018 200 - 500 AED
Carrier Price Per Ton: 200 - 500 AED	Arman Ibn Khalid   Yesterday   13:20
Arman Ibn Khalid   Yesterday   13:20	Total Price: 1210 AED
<b>110 AED / TON</b> Total Price: <b>1210</b> AED	Dates modified by Shipper Abdul Haneef   Yesterday   07:30
Dates modified by Shipper Abdul Haneef   Yesterday   07:30	Pickup Date         Drop Off Date           01/06/2018         07/06/2018
Pickup Date         Drop Off Date           01/06/2018         07/06/2018	Available capacity modified by Carrier Mohammed Khalid   Yesterday   10:25
	60% Filled
Available capacity modified by Carrier Mohammed Khalid   Yesterday   10:25	Imran Al Walid   Today   07:45
60% Filled	135 AED / TON   BOOK     Total Price: 1543 AED   BOOK
Imran Al Walid   Today   07:45  135 AED / TON Total Price: 1543 AED BOOK	You   4 hours ago 110 AED / TON Total Price: 1210 AED
You   4 hours ago	Enter Your Quote AED/TON > Total Price: 1150 AED
Total Price: 1210 AED	1 2 3
	4 5 6 <sup>Final Price</sup>
Enter Your Quote	7 8 9
Total Price: 1150 AED	👜 0 . 💌

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## 3.6. Rating



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## 3.7. User Profile

●●●●● Sketch		100% <b></b>
<	User Details	
	Arman Ibn Khalid Primary	$\overline{\bigcirc}$
	Location United Arab Emirates (U	AE)
Email armank	halid@samples.com	
Mobile +971 58	992 3500	C.
Add Vil Du	<b>Iditional Details</b> dress la 440, 26th Street, bai, United Arab Emirates, Box 248	^
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